## 2011 Brings Profits to Angus Producers

by Carrie Gilliam, communications coordinator, American Angus Association

Angus producers experienced economic growth in fiscal year (FY) 2011 despite a volatile agriculture industry.

"The Angus breed has the ability to efficiently produce high-quality beef and to consistently garner more value at sale time," says Bryce Schumann, American Angus Association chief executive officer (CEO). "This makes Angus the breed of choice for cattlemen across the United States."

Bull sale averages increased nearly 26.6% above last year, and overall sale averages increased 20.8%.

Including 17 nonmember imports, Angus enthusiasts registered 294,975 animals in FY 2011, which ended Sept. 30. Embryo transfers accounted for 10.3% of registrations, and more than 51% of calves were a result of artificial insemination (AI). Of total registrations, more than 96,000, or 32.7%, were stored electronically in 2011.

Certified Angus Beef LLC (CAB) achieved its fifth consecutive sales record in 2011, totaling 807 million pounds (lb.) — an increase of almost 4% over 2010's previous record 777 million lb. In fact, demand for the *Certified Angus Beef*® (CAB®) brand has risen 56% since 2002, according to Kansas State University research.

All CAB sectors, including foodservice and retail, saw increases. Two divisions set records, with international selling 90 million lb. for a 13% increase, and value-added products selling 18.5 million lb. for a 12.5% increase.

Approximately 14.8 million head, 63% of U.S. finished cattle, were identified for evaluation. That was down slightly along with overall cattle supplies, but those certified for the Association-owned brand were slightly higher than last year's 3.5 million head. The overall increase in available supply

for the record sales is partly due to acceptance rate edging higher to 24%, its highest level since 1987.

AngusSource® — a USDA processverified program (PVP) that documents source, group age and a minimum of 50% Angus genetics — enrolled 142,281 head in FY 2011, increasing the number enrolled by 1.4% and bringing total enrollments to more than 670,000 head since the program was initiated as a PVP in 2005.

Gateway, a second-tier verification program documenting source and group age, saw a 62.8% increase in enrollments, with 31,345 head enrolled in FY 2011.

Visit www.angus.org for more information about the nation's largest beef breed organization.

Table 1: Registrations categorized by number of animals recorded per member

14,198 members registered 294,958\* animals.

Animals registered per member	% of animals recorded by category	No. of members in category	% of membership in category
1-10	11.36	9,263	65.24
11-19	8.91	1,842	12.97
20-49	18.44	1,772	12.48
50-99	17.68	752	5.30
≥100	43.61	569	4.01

<sup>\*</sup>An additional 17 nonmember imports were registered for a total of 294,975 animals registered.

Table 2: Total active memberships, by type

Membership type	No. members	
Active life	2,491	
Active life NT	22	
Active regular	16,145	
Active junior	5,528	
Active transfer life	892	
Active transfer regular	1,206	
Active nonresident	35	
Total:	26.319	

Table 3: Registrations and transfers processed by animal type

	No. of registrations*	% of registrations	No. of transfers	% of transfers
Cows	160,497	54.41%	87,981	51.57%
Bulls	133,144	45.14%	81,706	47.89%
Steers	1,334	0.45%	924	0.54%
Total	294,975		170,611	

<sup>\*</sup>Of 294,975 registrations, 96,325 (32.66%) were stored electronically.

Source: American Angus Association Record of Business, 2011.

Table 4: Re	egistratio	ns by breeding metho	od	
Total calves	recorded		294,975	
Calves produced by natural breeding		142,556	(48.33%)	
Cows	80,421	(56.41%)		
Bulls	61,291	(42.99%)		
Steers	844	(0.59%)		
Calves prod	luced by ar	tificial insemination*	152,419	(51.67%)
Cows	80,076	(52.54%)		
Bulls	71,853	(47.14%)		
Steers	490	(0.32%)		
Active sires			22,656	
Bulls used naturally		19,966	(88.13%)	
Bulls used by artificial insemination		2,690	(11.87%)	

No. of calves	No. of sires	ber of progeny registered % of total sires
1	5,475	24.2
2-5	8,287	36.6
6-10	4,042	17.8
11-100	4,632	20.4
101-500	158	0.7
501+	62	0.3

The 294,975 calves registered in FY 2011 were sired by 22,656 bulls.

<sup>\*</sup>Of the calves produced by AI, 131,150 were registered with AI certificates.

Table 6: Top 25 bulls by number of pro	ogeny registered Bull name	No. progeny
15109865 [AMF-CAF-M1F-NHF]	SAV Bismarck 5682	6,507
13880818 [AMF-CAF-M1F-NHF-RDF]	Mytty In Focus	6,432
13592905 [AMF-CAF-D2F-M1F-NHF-RDF]	SAV Final Answer 0035	5,712
14963730 [AMF-CAF-M1F-NHF]	Sitz Upward 307R	5,648
13776378 [AMF-CAF-M1F-NHF]	SS Objective T510 0T26	4,949
13395344 [AMF-CAF-M1F-NHF]	GAR Predestined	4,693
14739204 [AMF-CAF-M1F-NHF]	SAV Net Worth 4200	4,281
15313140 [AMF-CAF-M1F-NHF]	HARB Pendleton 765 J H	2,443
14844711 [AMF-CAF-M1F-NHF]	TC Total 410	2,062
15330743 [AMF-CAF-NHF]	SydGen CC&7	2,061
13728513 [AMF-CAF-M1F-NHF]	GAR New Design 5050	2,053
13739532 [AMF-CAF-M1F-NHF]	HA Image Maker 0415	1,836
14675445 [AMF-CAF-M1F-NHF]	B/R New Day 454	1,747
15688392 [AMF-CAF-M1F-NHF]	SAV Pioneer 7301	1,714
15705880 [AMF-CAF-M1F-NHF]	SQ Credence 67S	1,707
13009379 [AMF-CAF-M1F-NHF]	CRA Bextor 872 5205 608	1,701
13512009 [AMF-CAF-D2F-M1F-NHF-RDF]	SAV 8180 Traveler 004	1,689
14791623 [AMF-CAF-M1F-NHF]	BC Lookout 7024	1,221
15464043 [AMF-CAF-M1F-NHF]	GAR Ultimate	1,209
15148659 [AMF-CAF-M1F-NHF]	Connealy Thunder	1,204
14691231 [AMF-CAF-D2F-M1F-NHF-RDF]	GDAR Game Day 449	1,158
14850409 [AMF-CAF-D2F-M1F-NHF-RDF]	Summitcrest Complete 1P55	1,157
14188956 [AMF-CAF-NHF]	B/R Ambush 28	1,128
15840414 [AMF-CAF-M1F-NHF]	TC Aberdeen 759	1,112
13752642 [AMF-CAF-M1F-NHF]	Nichols Extra K205	1,090

AMF = tested and found to be free of arthrogryposis multiplex (AM); AMC = tested and found to be a carrier of AM.

 ${\sf CAF}$  = tested and found to be free of contractural arachnodactyly (CA);  ${\sf CAC}$  = tested and found to be a carrier of CA.

D2F = tested and found to be free of the PRKG2 gene mutation for dwarfism (D2); D2C = tested and found to be a carrier of D2.

M1F = tested and found to be free of the nt821 mutation for double muscling (M1); M1C = tested and found to be a carrier of M1.

 $NHF = tested \ and \ found \ to \ be \ free \ of \ neuropathic \ hydrocephalus \ (NH); \ NHC = tested \ and \ found \ to \ be \ a \ carrier \ of \ NH.$ 

RDF = tested and found to be free of the red color gene.

**Source:** American Angus Association Sire Information Record, 2011.

Table 7: Top 25 bulls by overall number of progeny registered

Reg. no.	Bull name	No. progeny
10776479	N-Bar Emulation EXT	54,591
13062750	Bon-View New Design 878	51,649
13880818	Mytty In Focus	40,387
9894245	Pine Drive Big Sky	40,250
12783540	Bon-View New Design 1407	37,459
13395344	GAR Predestined	32,177
13512009	SAV 8180 Traveler 004	32,045
13776378	SS Objective T510 0T26	29,150
12530601	Rito 6l6 of 4B20 6807	24,990
11750711	Leachman Right Time	23,431
9250717	QAS Traveler 23-4	22,986
12310707	Sitz Alliance 6595	22,765
11418151	B/R New Design 036	22,692
12493607	CA Future Direction 5321	22,618
13898124	BR Midland	22,054
8974207	PS Power Play	21,775
13588640	B/R New Frontier 095	21,541
5475692	Camilla Chance 37 T	20,935
10858958	DHD Traveler 6807	20,741
13395329	GAR Retail Product	19,679
11994601	TC Stockman 365	19,501
13447282	Connealy Lead On	18,066
11935889	SAF Fame	17,889
11520398	GAR Precision 1680	17,764
10226429	Scotch Cap	16,644

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