Salering Summary

▶ Reports from consignment, production and dispersion sales nationwide

The following listing is a summary of sales reported since publication of the July 2014 "Salering Summary." Sales are presented in alphabetical order with herd location; sale date; and reported number of lots sold, sale gross and sale average.

MARKETING

More detailed summaries of the sales are posted at *www.angusjournal.com/ aj_salereports.html.* Online sale reports include top lots, category averages, auctioneer(s), sale manager(s), *Angus Journal* representative(s) and volume buyer information.

Table 1: June 2014 summary of sales reported to the American Angus Ass	ociation
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	For month					
	Consignment	Production	Dispersion	Total	Year-to-date	
SALES Number reported	2	2	1	5	635	
COWS Number sold Average price Gross	28 \$2,373 _	61 \$2,307 _	156 \$3,311 -	245 \$2,954 _	13,901 \$3,480 \$48,377,484	
BULLS Number sold Average price Gross	32 \$3,196 _	72 \$3,442 _	18 \$1,474 -	122 \$3,087 _	43,003 \$4,966 \$213,542,947	
STEERS Number sold Average price Gross		- - -	- - -	- - -	20 \$1,625 \$32,499	
COMBINED TOTALS Number sold Gross	132 \$457,710	133 \$388,550	174 \$543,050	439 \$1,389,310	70,691 \$308,299,563	

			Reported sale totals		
Ranch name	Ranch location	Sale date	No. lots	Sale gross	Sale avg.
Donovan Farms	Cascade, IA	5/31/14	53	143,850	2,714
Great Meadows Angus Ass'n Spring Sale	Shelbyville, KY	4/26/14	72	289,000	4,013
Harold McCool Dispersion	Cullman, AL	5/31/14	174	543,050	3,120
Hawkeye Country Angus Sale	Bloomfield, IA	6/1/14	60	168,710	2,811
Howard Cattle Co. Dispersion	Maysville, KY	6/14/14	94	532,050	5,660
Sunnyslope Farms	Lanesboro, MN	6/2/14	80	244,700	3,058

Black Witch Farm Builds A Legacy by \$102,500

Wilma Minix, Black Witch Farm, Athens, Ga., has once again generously invested in the Angus Foundation. Most recently, Minix donated \$102,500 to establish a scholarship and named the Angus Foundation a charitable beneficiary.

The newly established scholarship will be named the Ed and Wilma Minix/Black Witch Farm Angus Youth Scholarship and Activities Endowment Fund. This scholarship is in honor of Minix and her late husband, Ed. The fund will generate an annual \$2,500 scholarship, which was to be awarded for the first time at the 2014 National Junior Angus Show (NJAS) in Indianapolis, Ind. The balance of the annual investment earnings will be used for youth activities such as

by Carrie Horsley, Angus Foundation

Raising the Bar and the Leaders Engaged in Angus Development (LEAD) Conference.

"I have always loved the young juniors in the Association and enjoy watching them grow," says Minix. "I want to support these young people. It is something close to my heart."

Through the organization's Angus Legacy Society planned giving program, Minix named the Angus Foundation one of three charitable beneficiaries in her estate plans. This significant bequest will come to the Angus Foundation unrestricted to support Angus youth scholarships and educational leadership activities.

Minix has contributed to the Angus Foundation over the years, but her most recent was the purchase of the No. 1 granite planter for \$7,500 in the "Building an Angus Legacy" project.

"One can only be humbled by Wilma's continued financial support through her outright cash gift," says Milford Jenkins, Angus Foundation president. "It is far more humbling for our organization to be named by her as a charitable beneficiary in her estate plans. Wilma's gifts will make an indelible difference in the lives of Angus youth while carrying on her and her husband's legacy."

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Editor's Note: Carrie Horsley is director of marketing and public relations for the Angus Foundation.