

MARKETING **\$** Salering Summary

► Reports from production and dispersion sales nationwide

The following listing is a summary of sales reported since publication of the December 2016 “Salering Summary.” Sales are presented in alphabetical order with herd location; sale date; and reported number of lots sold, sale gross and sale average.

More detailed summaries of the sales are posted at <http://www.angus.org/AngusProductions/SaleReports.aspx>. Online sale reports include top lots, category averages, auctioneer(s), sale manager(s), *Angus Journal* representative(s) and volume buyer information.



Table 1: November and FY 2016 summary of sales reported to the American Angus Association

	For month			Total	Year-to-date
	Consignment	Production	Dispersion		
SALES					
Number reported	11	57	3	71	145
COWS					
Number sold	385	2,531	380	3,296	6,889
Average price	\$3,586	\$5,314	\$3,734	\$4,930	\$5,125
Gross	–	–	–	–	\$35,305,376
BULLS					
Number sold	168	4,027	65	4,260	6,902
Average price	\$2,726	\$4,821	\$2,767	\$4,707	\$4,633
Gross	–	–	–	–	\$31,975,224
STEERS					
Number sold	8	12	–	20	32
Average price	\$1,194	\$1,571	–	\$1,420	\$1,886
Gross	–	–	–	–	\$60,350
COMBINED TOTALS					
Number sold	636	8,743	783	10,162	21,347
Gross	\$2,009,231	\$36,645,385	\$2,201,075	\$40,855,691	\$80,431,694

Ranch name	Ranch location	Sale date	Reported sale totals		
			No. lots	Sale gross	Sale avg.
44 Farms	Cameron, TX	12/3/16	148	803,000	5,425
74-51 Cattle Co. Commercial Cattle Dispersion	Enid, OK	11/15/16	520	1,230,975	2,367
Alabama Angus Ass'n Fall Sale	Cullman, AL	11/12/16	75	161,100	2,148
Alabama BCIA Fall Round Up Bull Sale	Uniontown, AL	11/11/16	55	121,250	2,204
Arcadia Black & White Bull Sale	Arcadia, FL	11/11/16	28	100,500	3,589
Banner Angus Farm	Chapel Hill, TN	11/26/16	54	477,880	8,849
Beef Country Breeders	Columbus, MT	11/30/16	181	712,467	3,936
Bramblett Angus Farm	Hartwell, GA	12/3/16	55	147,700	2,685
Brooks' Chalky Butte Angus Ranch Female Sale	Bowman, ND	12/2/16	96	232,300	2,419
Calhoun PT Bull Sale	Calhoun, GA	12/2/16	48	121,200	2,525
Connealy Angus Fall Bull Sale	Whitman, NE	11/22/16	207	1,636,570	7,906
Cottonwood Angus Farms	Pipestone, MN	11/5/16	60	189,250	3,154
Cox Ranch	Peaster, TX	11/19/16	152	1,769,150	11,639
Currant Creek Angus Bull Sale	Ryegate, MT	12/3/16	119	550,255	4,623
Dalebanks Angus Bull Sale	Eureka, KS	11/19/16	130	587,750	4,521
Dameron Angus	Lexington, IL	11/26/16	63	948,750	15,059
Decades of Excellence	Unionville, TN	11/5/16	75	731,350	9,751
Deer Valley Farm Bull Sale	Fayetteville, TN	11/12/16	175	853,400	4,876
Deer Valley Farm Female Sale	Fayetteville, TN	11/12/16	144	2,266,450	15,739
Diamond D Angus	Valier, MT	11/10/16	157	447,470	2,850
Dikoff Ranch Bred Heifer & Fall Pair Dispersion	Onaka, SD	11/12/16	99	340,300	3,437
Double Creek Farms	Meridian, TX	11/18/16	197	917,200	4,655
Downey Ranch/Kniebel Cattle Co. Bull Sale	Wamego, KS	11/4/16	37	148,750	4,020
East Central Missouri Angus Ass'n	Cuba, MO	10/22/16	92	197,350	2,145
Edgewood Angus	West Point, VA	11/26/16	39	129,300	3,315
Evans Farms Bull Sale	Proctor, TX	11/9/16	149	668,750	4,488
FairView Angus Ranch	Melville, MT	11/16/16	73	337,771	4,627
Frank Turner & Sons	Hayneville, AL	11/4/16	77	215,250	2,795
Gana Farms/Gateway Genetics	Martell, NE	11/20/16	43	137,050	3,187
Ginger Hill Angus	Culpeper, VA	11/19/16	69	209,200	3,031
Green Mtn. Angus Ranch	Ryegate, MT	11/18/16	228	1,740,096	7,632

Ranch name	Ranch location	Sale date	Reported sale totals		
			No. lots	Sale gross	Sale avg.
Green Valley Cattle Co. Female Sale	Atkinson, NE	11/12/16	82	228,700	2,789
Hardee Farms Bull Sale	Chiefland, FL	11/30/16	50	158,000	3,160
Heart K Ranch	Lewistown, MT	11/9/16	82	296,430	3,615
Hedgewood Prairie Complete Registered Dispersion	Enterprise, KS	11/20/16	164	629,800	3,840
Holly Hill Farms and Marshall Farms Production Sale	Mount Sidney, VA	11/12/16	25	77,000	3,080
Hoosier Beef Congress Sale	Indianapolis, IN	12/3/16	8	24,850	3,106
It's All Black & White Bull & Female Sale	Montgomery, AL	12/2/16	35	96,915	2,769
JK Angus & Guests	Mount Morris, IL	11/19/16	78	324,600	4,161
Kansas Angus Ass'n Commercial Female Sale	Pratt, KS	12/3/16	645	838,815	1,300
KG Ranch	Three Forks, MT	12/2/16	476	1,858,260	3,903
Kiesewetter's Spoon River Classic Online Heifer Sale	Farmington, IL	11/17/16	7	27,300	3,900
Knoll Crest Farm Bull Sale	Red House, VA	12/2/16	155	1,043,550	6,732
Kramer Angus Online Female Sale	Farina, IL	10/31/16	13	82,347	6,334
Lamoine Valley Angus Ass'n Sale	Macomb, IL	11/25/16	32	66,700	2,084
Lazy JB Angus Online Embryo and Show Heifer Sale	Montrose, CO	10/17/16	10	119,750	11,975
Lindell's High Tech Beef	Leonardville, KS	11/12/16	58	126,950	2,188
MC Livestock Fall Sale	Greenville, VA	11/5/16	17	63,900	3,758
Mill Creek Ranch	Alma, KS	11/29/16	45	97,900	2,175
Miller/Gustin Bull & Female Sale	Harrisonburg, VA	11/19/16	31	99,750	3,217
Mountain View Ranch Inaugural Sale	Morristown, TN	11/19/16	75	215,550	2,874
Mystic Hill Farm & Guests	Culpeper, VA	11/12/16	112	229,150	2,045
Mytty Angus Ranch	Florence, MT	11/15/16	122	533,262	4,371
Northeast Arkansas Angus Ass'n	Charlotte, AR	11/19/16	135	352,025	2,607
OCCCA Commercial Female Sale	Vinita, OK	11/18/16	406	691,050	1,702
Ohlde Advantage Focus on Females	Marysville, KS	11/13/16	47	115,550	2,458
Pearls of the Prairie Female Sale	Mandan, ND	11/13/16	73	214,700	2,941
Pounds & Profit Sale	Snow Camp, NC	12/3/16	52	110,225	2,119
Pyramid Beef	Saint Onge, SD	12/3/16	96	530,000	5,520
Quaker Hill Farm	Louisa, VA	10/29/16	99	827,875	8,362
Rathbun Angus Ranch	Moses Lake, WA	11/3/16	111	420,587	3,789
Redland Angus Bull Sale	Buffalo, WY	11/19/16	171	960,905	5,619
Rocking P Farm & Guests	Weston, WV	11/4/16	63	133,350	2,116
Rutledge Angus Farm	Farmer City, IL	11/26/16	51	218,250	4,279
SE Bull Expo & Sale	Clinton, NC	11/19/16	32	99,700	3,115
Select Sires Diamond Selections	Indianapolis, IN	11/5/16	24	278,475	11,603
SF Farms	Princeton, KS	11/12/16	40	79,600	1,990
Sharing in the Progress Sale	Cedar Rapids, IA	11/4/16	48	287,690	5,993
Shelton Angus/Dogwood Farm/Locust Level Bull & Female Sale	Gretna, VA	11/19/16	88	320,500	3,642
Siebring Angus	Gilman, IL	11/27/16	30	512,250	17,075
Sitz Angus Fall Bull Sale	Harrison, MT	12/1/16	926	3,863,593	4,172
Smith Registered Angus Ranch	Berryville, AR	11/12/16	114	271,965	2,385
Stevenson Angus Ranch	Hobson, MT	11/29/16	587	1,825,675	3,110
Stevenson's Diamond Dot	Hobson, MT	11/28/16	1,763	3,959,055	2,245
Strommen Ranch	Fort Rice, ND	11/18/16	64	169,000	2,640
Sunset Ridge Mature Cow Herd Dispersion	Albany, KY	11/19/16	168	514,300	3,061
Sydenstricker Genetics	Mexico, MO	11/19/16	388	1,835,850	4,731
Tennessee River Music High Cotton Bull Sale	Fort Payne, AL	12/3/16	46	148,625	3,230
The Fall Gathering Angus Bull & Commercial Female Sale	El Reno, OK	11/5/16	57	216,000	3,789
Thomas Angus Ranch	Baker City, OR	10/20/16	399	1,505,034	3,772
TK Angus	Valentine, NE	12/5/16	178	946,700	5,318
Union County Performance Tested Bull Sale	Monroe, NC	12/3/16	70	226,590	3,237
Vermilion Angus Ranch	Billings, MT	11/26/16	488	2,325,596	4,765
Wyoming Angus Ass'n 'Select' Female Sale	Casper, WY	11/13/16	42	129,741	3,089
Yon Family Farms	Ridge Spring, SC	10/29/16	287	1,143,900	3,985
Youngerberg Angus Spring-Calving Herd Dispersion	Springfield, MN	11/13/16	85	325,600	3,830
ZWT Ranch	Crossville, TN	11/4/16	120	469,050	3,908

