

MARKETING **\$** Salering Summary

► Reports from production and dispersion sales nationwide

The following listing is a summary of sales reported since publication of the July 2013 “Salering Summary.” Sales are presented in alphabetical order with herd location; sale date; and reported number of lots sold, sale gross and sale average.


More detailed summaries of the sales are posted at www.angusjournal.com/aj_salereports.html. Online sale reports include top lots, category averages, auctioneer(s), sale manager(s), *Angus Journal* representative(s) and volume buyer information. 

Table 1: June 2013 salering summary, sales reported to the American Angus Association

	For month			Total	Year-to-date
	Consignment	Production	Dispersion		
SALES					
Number reported	2	2	1	5	611
COWS					
Number sold	34	134	275	443	14,788
Average price	\$2,316	\$2,521	\$1,479	\$1,858	\$3,511
Gross	–	–	–	–	\$51,915,900
BULLS					
Number sold	34	53	9	96	39,832
Average price	\$2,453	\$2,280	\$2,600	\$2,371	\$4,393
Gross	–	–	–	–	\$174,965,118
STEERS					
Number sold	–	–	–	–	48
Average price	–	–	–	–	\$1,933
Gross	–	–	–	–	\$92,800
COMBINED TOTALS					
Number sold	117	187	284	588	63,397
Gross	\$271,348	\$458,650	\$430,091	\$1,160,089	\$249,165,742

Ranch name	Ranch location	Sale date	Reported sale totals		
			No. lots	Sale gross	Sale avg.
Arkansas Angus Ass’n Sale	Ozark, AR	5/12/13	49	109,200	2,228
Hawkeye Country Angus Sale	Bloomfield, IA	6/2/13	68	162,148	2,384
Rathbun Angus Ranch Female Sale	Moses Lake, WA	6/15/13	109	294,550	2,702
Sunnyslope Farms	Lanesboro, MN	6/3/13	78	164,100	2,103
Twin Rivers Livestock	Fallon, NV	6/8/13	284	430,091	1,514

Express Ranches to donate 2014 Angus Foundation Heifer

Express Ranches of Yukon, Okla., will donate EXAR Royal Lass 2068 (AAA Registration No. 17160657) to headline the Angus Foundation Heifer Package scheduled for auction January 2014 at the National Western Stock Show (NWSS) in Denver, Colo.

Born Jan. 8, 2012, the chosen female is sired by EXAR Upshot 0562B. Royally bred, 2068 is the maternal granddaughter of the now deceased record-setting \$263,000 calving-ease sire EXAR 263C and BR Royal Lass 7036-19, the dam of BR Midland.

Closely related to 2068 is her increasingly popular half-brother EXAR Denver 2002B, also sired by EXAR Upshot 0562B. Denver was the lead bull of Express Ranches’ 2013 NWSS Grand Champion Carload of Bulls. A one-third semen interest in the bull sold for \$340,000, setting a new record valuation of \$1,020,000 for a yearling Angus bull.

The 2014 Angus Foundation Heifer is bred to Sitz Top Game 561X and is due to calve Feb. 13, 2014.

Express Ranches is America’s largest seedstock operation. It sells more than 4,800 head of registered cattle per year. Owner Bob Funk believes in the cattle industry and is an advocate for America’s youth. Funk has supported the Angus Foundation in many ways in the past, including hosting “That Old West Magic” gala and auction for the Angus Foundation in Oklahoma City, Okla., in 2008. The event raised more than \$345,000 in gross proceeds.

“We at Express Ranches feel it is a great honor and privilege to have the opportunity to support Angus youth through the donation of the 2014 Angus Foundation scholarship heifer,” Funk says.

Angus Foundation President Milford Jenkins says, as with all Angus Foundation Heifer donors since the inception of the successful fundraising activity in 1980, the Foundation is thankful to Express Ranches as the 2014 donor.

“It’s truly an honor for the Angus Foundation to receive this commitment of a very elite Angus bred heifer gift from our wonderful friend and longtime supporter Bob Funk of Express Ranches,” says Jenkins. “Bob’s generous gifts over the years to our organization have enabled us to make a difference in the lives of our Angus youth and members through investments and support of scholarships, education and research. As in years past, we’re very excited about this opportunity to raise money for these worthwhile endeavors for the benefit of our beloved Angus breed, and we will always owe Bob a huge debt of gratitude for making this gift possible.”

The sale of the Angus Foundation Heifer Package supports the Angus Foundation, the not-for-profit affiliate of the American Angus Association that funds and supports programs involving education, youth and research in the Angus breed and agricultural industry.

For more information about the Angus Foundation Heifer, contact Jenkins at 816-383-5100.

— by the Angus Foundation

Proceeds from the sale of the Angus Foundation Heifer will benefit Angus youth, education and research programs.