

► NOVEMBER herd management tips

#### Guide to abbreviations and acronyms

ANAGEMEN

To make the "Angus Advisor" more concise and consistent, we have used the following abbreviations or expressions: \$Values dollar value indexes ADG average daily gain AI artificial insemination AIMS Angus Information Management Software BCS body condition score BLV bovine leukemia virus BMP best management practices BQA beef quality assurance BRD bovine respiratory disease BRSV bovine respiratory synctial virus brucellosis Bang's disease BSE bovine spongiform encephalopathy BVD bovine viral diarrhea Ca calcium CHAPS Cow Herd Analysis and Performance System CP crude protein hundredweight cwt. dry matter DM EPD expected progeny difference ΕT embryo transfer FMD foot-and-mouth disease gonadotropin-releasing hormone GnRH IBR infectious bovine rhinotracheitis ID identification IM intramuscular in. inch lb. pound LCT lower critical temperature lepto leptospirosis Mg magnesium MiG management-intensive grazing MLV modified-live virus Ν nitrogen Ρ phosphorus ΡI persistent infection PI3 parainfluenza-3 virus preg-check pregnancy-check selenium Se square feet sq. ft. SPA Standardized Performance Analysis bovine tuberculosis ΤB TDN total digestible nutrients THI temperature-humidity index trich trichomoniasis 7n zinc

# **Bailey joins advisor panel**

Eric Bailey is the state Extension beef nutrition specialist at the University of Missouri (MU). He joined MU in June 2017 after a stint as the Endowed Chair of Cow-Calf Nutrition and Management at West Texas A&M University. He was born and raised on a commercial cowcalf and stocker operation outside of Santa Rosa, N.M.

Bailey has degrees in animal science and ruminant nutrition from West Texas A&M University and Kansas State University. Research interests include ranch-of-origin preconditioning programs and nutrient supplementation for cattle grazing low-quality forages. Extension programming interests include strategies to reduce reliance on purchased and raised feedstuffs, as feed costs often are the largest component of an annual operating budget for cow-calf production.



**Eric Bailey** 

## **Midwest Region**

by **Eric Bailey,** University of Missouri, baileyeric@missouri.edu.

#### **General comments**

During my tenure writing this column, a consistent theme will be return on investment (ROI). Too often, beef producers make management changes based on convenience or a sales pitch without a deep appreciation for the impact of the change on their bottom line. There are multiple paths to profitability in the beef business.

The No. 1 key to profitability is a cow weaning a calf every 365 days. I do not believe in giving a cow "a second chance" by rolling from a spring herd to a fall herd or vice versa. The fact of the matter is that she failed to breed under the parameters *you* set and, therefore, she is unproductive.

An even worse-case scenario is giving her a second chance, and then she raises a heifer that appears desirable as a replacement female. I would be willing to bet that the daughter will need "a second chance" at some point in her productive life, too. Beef producers need to think about managing females that fit their production environment.

#### **Management calendar for November:**

*My assumptions: Spring-calving herds begin to calve Feb. 1, and fall-calving herds begin to calve Sept. 1.* 

**Spring-calving herds:** Body condition management is the most important area to focus on in November.

- Calves are 8-9 months old and should be weaned off cows.
- ► This preserves cow body condition and reduces cow nutrient requirements.
- ► This is a great time to put weight on

thin cows or to utilize lower-quality feeds (forages) to maintain body condition.

Cheap gains (less than 60¢ per lb. of gain) are easily accomplished on calves at this age/weight.

# Fall-calving herds: Breeding season is starting

- Semen-test bulls if you have not already.
- Evaluate feed resources to carry cowcalf pairs through the winter.
- ► It is too late for planting, but having a feeding plan for winter is important, and now is the time to do it.
- Remember, cows reach peak lactation about 60 days postcalving. Peak lactation corresponds with peak nutrient requirements. Keep highquality feed in front of your cows during this time. It will pay off in pregnancy rate and weaning weight.

# **Southern Great Plains**

by **David Lalman,** Oklahoma State University, david.lalman@okstate.edu

## Spring-calving herds

- Dry cows grazing native rangeland or mature Bermuda grass should receive a protein supplement. One lb. of a highprotein product (30%-40%) or 2 lb. of a moderate-protein product (20%-25%) will increase forage intake and digestibility, allowing the cattle to harvest 25%-50% more energy from the forage resource. Cows should gain one-half to one full BCS before the end of the year, assuming they have access to abundant forage.
- Be diligent in monitoring health of weaned calves. Bovine respiratory disease often

occurs within about four weeks of a stressful period and/or exposure to infectious agents. Similarly, the incubation period (time from ingestion of oocysts until clinical signs of diarrhea) is about two to three weeks. Consequently, just because calves are no longer bawling and have learned to come to the feedbunk or feed truck does not mean they are "out of the woods."

**3.** Work with a nutrition expert to design a balanced, cost-effective program for weaned calves to include protein, energy, vitamin and mineral supplementation. The destination for calves post-preconditioning should be a major factor in designing the nutritional program for the preconditioning period. For example, if they will be turned out on wheat pasture in December, there is no need to feed them to gain 3 lb. per day during preconditioning.

## Fall-calving herds

- **1.** Prepare for the breeding season by purchasing semen, checking, repairing and cleaning breeding equipment and facilities.
- **2.** An excellent resource for up-to-date synchronization and AI breeding information can be found at *http:// beef.unl.edu/learning/estrussynch.shtml.*
- **3.** Process calves and vaccinate according to your herd health plan. Vaccinate cows for reproductive diseases according to your herd health plan.
- **4.** Lactating, fall-calving cows should receive approximately twice the amount of supplemental protein as the spring-calving cow herd. On native, warm-season pasture, use an escalating supplementation program, beginning with 1 lb. of 37%-40% CP supplement in September and October and increasing to 3-4 lb. by Jan. 1.

## **General recommendations**

- Producers evaluating winter feeding and supplementation programs should spend some time with a simple ration-evaluation program. These decision tools can help you make informed decisions, cut out waste, and ensure optimal animal performance. Most extension service groups offer some sort of ration-evaluation program. The Oklahoma State University (OSU) Cowculator is one such tool that is made available for free at www.beefextension.com.
- **2.** Discontinue feeding tetracycline for anaplasmosis control after the end of the vector season (after a hard freeze).
- **3.** Check with your extension office for information on educational meetings about livestock and forage production practices.
- **4.** Lightly graze native hay meadows after a hard/killing frost. Remove cattle from meadows in wet conditions. Leave a minimum of 6 in. to 8 in. of existing regrowth to protect the soil surface.

# **Western Region**

by **Randy Perry,** California State University, Fresno, randyp@csufresno.edu

### Fall-calving herds

Main focus — prepare for the breeding season.

- 1. Decide on AI sires and get semen ordered early. Focus on bulls that will produce high-quality herd replacements. Devote adequate time to sire selection because, from a long-term standpoint, it is the most important management decision that is made each year in a purebred cattle operation.
- **2.** Evaluate available synchronization protocols and determine the best choice

for your production situation.

- **3.** Put the extra effort into heat detection because oftentimes it is the difference between average and highly successful AI programs.
- **4.** Have extra AI supplies on hand and thoroughly clean and disinfect all breeding equipment (including the thaw thermos) prior to the start of breeding.
- **5.** Semen- and trich-test natural-service sires far enough in advance of turnout dates so if problems arise, they can be corrected in time to not affect your breeding season.
- **6.** Be sure to get cows and heifers vaccinated with prebreeding vaccinations at least 30 days prior to the start of the breeding season. At a minimum, females should be receiving at least two vaccinations: 1) the respiratory complex plus leptospirosis and possibly vibriosis, and 2) either a seven- or eight-way clostridial vaccination.
- **7.** Consider deworming females at the same time that they are vaccinated with either an injectable, paste or pour-on product.
- 8. Consider injecting females with MultiMin<sup>®</sup> at the same time that vaccinations are given.
- **9.** Be sure that females are receiving adequate levels of calcium, phosphorus and trace minerals that are deficient in your area. Mineral supplementation is most important during the breeding season.
- 10. Continue to monitor BCS of breeding females. The target BCS is 5.0 (scale = 1 to 9) for both cows and heifers. Ideally, this level of body condition should be maintained during the breeding season.