



Association Highlights

► by *Shelia Stannard*, director of activity communications and event coordinator

Angus Foundation to sponsor YCC participant

The Angus Foundation will sponsor a young producer to attend the 2005 National Cattlemen's Beef Association (NCBA) Young Cattlemen's Conference (YCC). YCC is an industry-wide program that develops leaders and exposes them to all aspects of the beef industry. The tour and conference, which begin in Denver, Colo., and proceed across the country to Washington, D.C., help young leaders understand all areas of the beef business, ranging from industry structure to issues management and from production research to marketing. The program is limited to a small number of producers each year, and all participants must be nominated by one of NCBA's affiliate organizations.

The award will include registration costs for the YCC paid directly to NCBA and coach-class airfare from the participant's home to the beginning site of the conference

and from the ending site of the conference to the participant's home.

Applicants must be active members of NCBA and active members in good standing of the American Angus Association. The applicant must be between 25 and 45 years old. Employees of the Association, its subsidiaries or affiliates are not eligible to apply.

Applications are available online at www.angusfoundation.org and should be returned to the American Angus Association office and postmarked no later than Jan. 3, 2005. Upon receipt, the selection committee will review the application. The recipient of the award will be notified in late February or early March.

Make plans for the National Western now

It's time to finalize your plans for the 2005 National Western Stock Show (NWSS) in

Denver. Angus activities take place the first week, with hundreds of entries expected for the Super-Point Roll of Victory (ROV) show on the hill and many carloads and pens in the yards. Following is a schedule:

► Tuesday, Jan. 11

2 p.m. Angus junior heifer show, Stadium

► Wednesday, Jan. 12

8 a.m. Angus ROV female show, Stadium

► Thursday, Jan. 13

8 a.m. Judging Angus sale cattle, Stadium

2 p.m. Angus bull sale, including sale of Angus Foundation Heifer Package, Beef Palace Auction Arena

6:30-8:30 p.m. Angus reception, Denver Marriott City Center Hotel

► Friday, Jan. 14

8 a.m. Angus ROV bull show, Stadium

3 p.m. National Western Angus Foundation Female Sale, Livestock Center Auction Arena, sponsored by the Colorado Angus Association

► Saturday, Jan. 15

9 a.m. Carload and pen shows, Livestock Center Auction Arena

For more information about events going on at the NWSS, go to www.nationalwestern.com.

NWSS hotel information

The Angus headquarters for the NWSS is the Denver Marriott City Center Hotel. A special Angus room rate of \$88, plus tax, has been negotiated. Call the hotel directly at (303) 297-1300 to make reservations. Request the American Angus Association room block to get the special rate. All reservations must be made by Dec. 20.

Foundation Heifer package to sell in Denver

Three Trees Ranch Inc., Sharpsburg, Ga., will donate Three Trees Blackbird 4485 to headline the 2005 Angus Foundation Heifer Package. All proceeds from the sale go directly to the Angus Foundation, which supports education, youth and research.

The sale of the package will precede the 2005 National Western Angus Bull Sale, set for 2 p.m., Jan. 13 in the Beef Palace Auction Arena at the National Western Complex.

► ASSOCIATION FEES

CURRENT ASSOCIATION FEES

Following are the correct fees for various American Angus Association services. Be sure to send the correct amount of money with the work being requested, as incorrect payments are the main cause of delays.

REGISTRATIONS

Applications for animals less than 4 months of age	\$7
Applications for animals 4-10 months of age	\$9
Applications for animals 10-12 months of age	\$14
Applications for animals more than 12 months of age	\$27

TRANSFERS

Applications received less than 30 days from sale date	\$5
Applications received 30-60 days from sale date	\$7
Applications received more than 60 days from sale date	\$12

MISCELLANEOUS

Angus Herd Improvement Records (AHIR) fee (per weaning weight)	\$3
Artificial insemination (AI) service certificate	\$10
Regular annual membership	\$30
Junior annual membership (less than 21 years of age)	\$20
Embryo-transfer (ET) calf regular registration fee plus	\$10
Cell-clone transplant calf regular registration fee plus	\$50

Rules of the American Angus Association are included in the *Breeder's Reference Guide*. Free copies are available from the Association.

► BREEDER'S REFERENCE

Symbols are used with a registration number to denote important information about an animal.

Symbol	Meaning	Symbol	Meaning
#	Pathfinder cow or Pathfinder sire	HG	Horn gene
+	Embryo transfer calf	R	Red
^	Cell clone	X	Multiple defects, check list for kind
%	Split-ET	F	Tested for defect printed without producing abnormal calves
@	Clone-ET	GDF	Produced 35 or more calves from daughters without a genetic defect or genetic factor
S	Syndactyly	WT	Wild Type Color Gene
H	Double muscling		
D	Dwarfism		
M	Osteopetrosis		
HI	Heterochromia irides		

The package includes the January 2004 daughter of Summitcrest High Prime 0429. Her dam is Davis YR Blackbird 558H, a daughter of GAR Precision 1680. Three Trees is retaining five full sisters to this heifer, and the buyer will have the option to choose out of any of the six before Feb. 1, 2005. A picture of the heifer and her full pedigree is available at www.angusfoundation.org, or see page 44 of this issue.

In addition to the heifer, the buyer receives 30 days of free insurance from American Live Stock Insurance Co., Geneva, Ill.; free transportation to the buyer's farm or ranch provided by Lathrop Livestock Transportation, Dundee, Ill.; a flush and three embryo implants into the buyer's recipient cows from Trans Ova Genetics, Sioux Center, Iowa; a semen package from Genex; Ivomec® provided by Merial; an Angus Information Management Software (AIMS) package from the Association AIMS Department; and a banner ad from the Angus Productions Inc. (API) Web Marketing Department.

For more information about the heifer package or ways you can contribute to the Angus Foundation, log on to www.angusfoundation.org; contact Milford Jenkins, director of development for the Angus Foundation, at (816) 383-5100; or visit with any regional manager.

BLS offers marketing alternative

The Association's Bull Listing Service (BLS) offers producers a simple and economical alternative marketing method. The BLS lists bulls online for a 90-day period. Each listing includes individual genetic and performance information.

The list can be sorted by sire group, expected progeny differences (EPDs) and location, and is accessible at www.angus.org/bls. Designed with small- and mid-sized producers in mind, but available to anyone selling registered Angus bulls, BLS is an inexpensive marketing outlet to producers who have a small number of bulls. Likewise, larger-scale producers can use the service to promote offerings in upcoming sales.

Angus producers can submit listings online. An enrollment form, which can be submitted by mail or fax, is also available online at www.angus.org/bls or through the Commercial Programs Department. A minimal fee is charged for the 90-day listing: \$7 per head for 1-10 bulls, \$5 per head for 11-99 bulls and \$4 per head for 100 or more bulls. Producers who advertise in the *Angus Beef Bulletin* or *Angus Journal* may also be eligible for a free 10-head listing.

Association provides marketing tools

As you are planning your spring bull sale and have extra room in your sale book,

consider filling that space with practical information from the Association. The Association offers sale book inserts online that are ready for insertion into any sale book.

The inserts are in various sizes and include information about selection tools, \$Values and AngusSource.

Prerecorded radio spots created around the "Power of One" ad campaign are also available for producers to use. The 30-second spots include 20 seconds of prerecorded message with 10 seconds available for producers to customize the spot for play on their local stations.

To download the camera-ready sale book inserts or the radio spots, go to www.angus.org and click on the "Marketing Tools" link.

Angus gifts for the holidays

Still looking for the perfect holiday gift for the Angus enthusiast on your list? You still have time to shop online at www.angusonline.org/store.

You will find a variety of items, complete with photos, descriptions and prices, that you can purchase online with a Visa or MasterCard.

If you don't have access to the Internet, call the Association at (816) 383-5100 to discuss the items with someone. But, don't delay. December is a busy time to ship items, and you don't want your holiday gifts lost en route to you.

Important junior information

Although junior summer shows are months away, they will be here before you know it. A comprehensive mailing that includes show schedules, rules and entry forms will be mailed to junior members in early January. This booklet will include all regional preview shows, regional shows, the National Junior Angus Show (NJAS) and Leaders Engaged in Angus Development (LEAD) Conference information. This information will also be posted online at www.njaa.info in January.

Junior deadlines

- ▶ Ownership and entry deadline for the Mid-Atlantic Junior Angus Classic (MAJAC) Regional Preview Junior Angus Show is Feb. 1, 2005.
- ▶ Ownership and entry deadline for the Western Regional Junior Angus Show is March 1, 2005.
- ▶ March 1 is the nomination deadline for Honorary Angus Foundation and Advisor of the Year awards, which are presented during the NJAS.

