# Regional Managers

► Who to contact for help with marketing Angus cattle or for information about Association programs

#### **REGION 1**

Delaware, Maryland, New England States, New Jersey, New York, North Carolina, Pennsylvania, Virginia, West Virginia

#### **CHRIS JEFFCOAT**

282 Saint Lukes Rd., Littlestown, PA 17340 717-476-1496 cjeffcoat@angus.org

#### **REGION 2**

Alabama, Florida, Georgia, Mississippi, South Carolina DAVID GAZDA

1985 Morton Rd., Athens, GA 30605 706-227-9098 (home); 706-296-7846 (cell) dgazda@angus.org

#### **REGION 3**

Kentucky, Ohio, Tennessee

#### **ALEX TOLBERT**

8000 John Davis Dr., Apt. 2007, Frankfort, KY 40601 706-338-8733 atolbert@angus.org

#### **REGION 4**

Illinois, Indiana, Michigan, Wisconsin **CASEY IENTZ** 

6908 Paoli Rd., Belleville, WI 53508 608-234-1998 cjentz@angus.org

#### **REGION 5**

Arkansas, Iowa, Missouri

#### ADAM CONOVER 267-221-3065

aconover@angus.org

#### **REGION 6**

Minnesota, North Dakota, South Dakota

#### **ROD GEPPERT**

20174 N. Hwy. 1806, Fort Pierre, SD 57532 605-295-3673 rgeppert@angus.org

#### **REGION 7**

Colorado and Nebraska

#### JAY NORDHAUSEN

33125 Rd. 759, Grant, NE 69140 308-289-1548 jnordhausen@angus.org

#### **REGION 8**

Kansas and Oklahoma

### JEFF MAFI

12512 W 68th, Coyle, OK 73027 816-344-4266 jmafi@angus.org

#### **REGION 9**

Louisiana, New Mexico, Texas

#### **RADALE TINER**

3707 Marielene, College Station, TX 77845 979-492-2663 rtiner@angus.org

#### **REGION 10**

Alaska, Montana, Wyoming

#### **KURT KANGAS**

PO Box 819, Big Timber, MT 59011 661-706-2041; 406-366-4190 kkangas@angus.org

#### **REGION 11**

Arizona, California, Nevada, Utah

#### **TERRY COTTON**

3201 Frederick Ave., Saint Joseph, MO 64506 816-390-3227 tcotton@angusjournal.com

#### **REGION 12**

Hawaii, Idaho, Oregon, Washington **JAKE TROUTT** 

6344 Beacon Light Rd., Eagle, ID 83616 208-921-6774 jtroutt@angus.org

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## **Association Hires Adam Conover**

Conover to serve as regional manager for Iowa, Missouri and Arkansas.

by Jena McRell, digital editor

Located in 12 geographical locations across the country, American Angus Association regional managers (RMs) are the feet on the ground for the organization's nearly 25,000 members. They are a dedicated group of representatives who travel countless miles promoting the Angus breed and helping cattle producers secure high-quality genetics.

Adam Conover, a central Iowa native, joined the Association's RM team May 26 to serve the states of Iowa, Missouri and Arkansas. Raised on a fourth-generation farm specializing in beef cattle, hogs and sheep, Conover has been involved with livestock all his life.

A former National Junior Angus Association (NJAA) member, he has traveled to livestock shows across the United States and Canada, showcasing the family's Angus genetics. Over his career, he has also judged state and regional livestock shows from coast to coast.

"Any place in the country or world is a good place to be in the Angus business," Conover says. "As far as the Missouri, Iowa, Arkansas territory, that's a region of the country where my roots run the deepest. Right there in the heartland, there's a bunch of really grassroots people who will be great to connect with and get to know."

As an RM, Conover will play a significant role in helping Association members identify herd goals, learn about new programs and services, and grow into the future. He will represent the Angus breed at various cattle events, sales, shows and other activities throughout the territory. Breeders are encouraged to ask him questions about Association programs and services, or for help locating Angus seedstock.

Conover can advise producers on marketing opportunities

available through the Association, including advertising through the Angus Journal and other avenues.

Adam is a thoughtful, dedicated professional who is sure to make a terrific impact with our membership," says Bryce Schumann, Association CEO. "We look forward to having him on our team and the role he will play in the future of the Angus breed."

A graduate from Iowa State University (ISU), Conover holds a master's degree in animal science, where his thesis focused on growth and development in feedlot cattle. Before joining the American Angus Association, he spent more than 10 years working in academia.

Conover most recently served as an academic specialist at Michigan State University. He taught animal science courses, coached the livestock judging team, and coordinated the beef and swine technologies programs. In addition, Conover has been involved with the Michigan Livestock Expo as the show's manager and in helping organize the state 4-H and FFA livestock judging competition.

Prior to moving to Michigan, Conover was the assistant livestock manager at Delaware Valley College in Doylestown, Pa., for three years; and was manager at the ISU swine-teaching farm in Ames, Iowa.

"What a field of opportunity that lay in front of me — the chance to be a resource for people who are passionate about the Angus business and who want to keep moving it forward," Conover says. "I am honored for this opportunity."

Feel free to contact Conover at aconover@angus.org or 267-221-3065. He will be relocating to central Missouri prior to beginning his position in late May.

For more information on Association regional managers, visit www.angus.org.