

Six Vie for Board Positions

Delegates will elect five Board members at the American Angus Association Annual Meeting in Louisville, Ky.

Every year, candidates compete for five seats on the American Angus Association Board of Directors. As of Aug. 16, six Association members had announced their intentions to run for the Board. Board members elected Monday, Nov. 15, at the Annual Meeting in Louisville, Ky., will each serve a three-year term.

At press time, the following candidates had announced their candidacies; three are incumbents. Their biographical sketches are presented in alphabetical order.

Jarold Callahan

The Oklahoma Angus Association (OAA) has unanimously endorsed Jarold Callahan, Yukon, Okla., as a candidate for the American Angus Association Board of Directors.

Jarold was born on a farm and ranch in Welch, Okla., and graduated from Welch



Jarold Callahan

High School. He then majored in agriculture and attended Northeastern Oklahoma A&M College (NEO) in Miami and received his associate arts degree before transferring to

Oklahoma State University (OSU), where he received his bachelor's degree in animal science and was one of the top 10 seniors in the College of Agriculture.

Upon graduation, he became an instructor at NEO. While there, he received his master's degree in agriculture from the University of Arkansas (UA) at Fayetteville. In 1981 he joined the faculty at OSU and was an assistant professor in the Animal Science Department, where he taught purebred beef production and livestock selection. He was also in charge of the purebred beef herds and coached the livestock judging teams.

In 1991 Jarold became the executive vice president of the Oklahoma Cattlemen's Association, and in 1996 he joined Express Ranches, initially as chief operations officer (COO). He now serves as president of Express Ranches.

Jarold started in the Angus business as a

partner in J&T Angus, Miami, Okla., in 1979 with the purchase of the Bomford Angus herd. He has been active in the Angus breed ever since. Jarold and his wife, Jennifer, own Callahan Cattle Co., which is comprised of approximately 50 Angus cows. They annually purchase approximately 2,000 head of steers and heifers, which they send to commercial feedyards.

Under Jarold's leadership, Express Ranches has emphasized the use of Angus Herd Improvement Records (AHIR), along with ultrasound data provided by the National Centralized Ultrasound Processing (CUP) Laboratory and Technology Center to improve both herd performance and carcass quality for their customers.

They have also developed numerous programs that are designed to add value to their customers' products, including an Express Ranches Customer Appreciation Sale and a Select Feeder Calf Sale through which the operation's bull customers can merchandise progeny from Express bulls.

In 2003 Jarold received the OAA's distinguished "Mr. Angus Award" for his dedicated service to the OAA and to the Angus breed. He also strongly believes in the importance of promoting beef and presently serves as the vice chairman of the Oklahoma Beef Council. He is a member of the Texas Cattle Feeders Association, as well as a lifetime member of the Oklahoma Cattlemen's Association.

Jarold and Express Ranches both have a strong belief in maintaining young people's involvement in the cattle business and supporting youth activities and junior shows, as well as scholarship programs for junior customers.

Jarold states, "My goal is to promote the

Angus breed and its role in the beef cattle industry with the science and technology that we have available. I would appreciate the opportunity to use my experience to serve you and the American Angus Association."

Mark Gardiner

The Kansas Angus Association (KAA) has unanimously endorsed Mark Gardiner, Ashland, Kan., as its candidate for re-election to the American Angus Association Board of Directors.

Mark is an integral part of a five-generation, family-owned operation that began in 1885. Today, Gardiner Angus Ranch supports the families of Henry Gardiner and sons Greg, Mark and Garth, who are all partners in the operation. The ranch encompasses 21,000 acres of native range, dryland wheat and alfalfa. The cattle operation has expanded from marketing 50 bulls in 1977 to marketing more than 1,300 bulls in an annual production sale and by private treaty in 2004. The total artificial insemination (AI) breeding of 950 registered



Mark Gardiner

females is augmented by an embryo transfer (ET) program that includes 2,000 transfers to commercial cows on the ranch and in cooperator herds.

Since graduating from Kansas State University (K-State) in 1983, Mark has served as district director, board member and president of the KAA. He is active in the Beef Improvement Federation (BIF) and has been Clark County Director for the Kansas Livestock Association (KLA). Mark is currently serving on the Kansas Beef Council. He also served as chairman of the National Cattlemen's Beef Association (NCBA) Seedstock Council after serving as a member and vice chairman.

Perhaps his most innovative involvement in the beef industry has been his role as a founding and charter board member of U.S. Premium Beef (USPB). Along with six other Kansas cattlemen, Mark formulated a plan and helped to establish a successful, producer-owned beef processing company. USPB is the majority owner of National Beef Packing Co., the fourth-largest packer in the industry. Since its inception in 1997, USPB has processed 4.2 million cattle on its value-based grid. USPB members have realized \$158 million in premiums, dividends and stock appreciation for an average added value of \$37.62 per head. Mark is currently the vice chairman of USPB.

As part of his industry service, Mark is often called upon to be a spokesman for the beef industry. He has been a featured speaker at more than 50 producer group meetings in 30 states, Australia and Canada during the past three years.

Mark says the most powerful, accurate information source in the world is the American Angus Association Sire Evaluation Report. He relates the story of how his father bred cattle for 33 years without the sire summary. Henry became very frustrated at the lack of genetic progress. Beginning in fall 1980, when the first sire summary was published as a field data report, the story changed. For the first time, all breeding decisions at Gardiner Angus Ranch were based on the summary that accurately compared Angus bulls for economically important traits.

Mark has continued the tradition begun by his father and relies on expected progeny differences (EPDs) to chart all matings. High-accuracy, progeny-proven sires have sired thousands of calves at Gardiner Angus Ranch. Every animal on the ranch is the result of AI or ET. The operation is a living example of the economic reality of EPDs. Mark observes, "There would have been no ranch for us to come home to if my dad had not chosen to use EPDs."

Mark's wife, Eva (Stumpff), is a veterinarian who shares his love for ranching. Together they have three sons: Ransom and Cole, age 11, and Quannah, age 5. The boys are active on the ranch, and in 4-H and junior Angus activities. Mark says his greatest challenge in life is to provide a sound business for the boys to take over in the future if they choose. To achieve this, nothing is more important than ensuring the viability of the beef industry.

"The beef business has never been better, and one of the reasons that it is better is because of Angus information and technology," Mark says. "We have never had greater opportunity as Angus breeders, but we also have never been so responsible for the future of the entire beef industry as we are today. We must continue to make our genetics, information and services better to compete in the global protein market."

Mark has appreciated the opportunity to serve on the American Angus Association Board. During the past three years, he has served on the Angus Productions Inc. (API) Board and the Activities, Commercial Relations, Breed Improvement, Member Services, and Public Relations (current chair) committees. Mark says he is gratified by some of the Association's achievements during the past three years, including distribution of yearly EPD updates to bull buyers; creation of Dollar Value Indexes;

enhancement of the in-house National Cattle Evaluation (NCE); establishment of paperless registrations and electronic transfers; availability of DNA-typing submission forms and DNA results via AAA Login; extension of the opportunity to purchase and display performance pedigrees via AAA Login; and implementation of permanent external identification (ID) as an option to tattooing. These are just a few of the innovations that the Association Board and staff have implemented to make the business of beef better for Angus members.

Mark is enthusiastic about the Angus business. His style has always been to aggressively pursue every opportunity presented to his family's business. He would like the opportunity to serve one more term on the American Angus Association Board of Directors to ambitiously pursue every option presented to the Association that may enhance the profitability of each and every Association member. If re-elected, Mark pledges to work tirelessly toward that goal.

Norman Garton

The board of directors of the Missouri Angus Association (MAA) has unanimously endorsed Norman Garton, Nevada, Mo., as a candidate for election to the American Angus Association Board of Directors. Norman; his wife, Vicki; his son, George; and George's wife, Crystal, operate Garton Angus, an 80-cow operation focused on raising top-performance Angus bulls for commercial cattle producers.



Norman Garton

Norman possesses leadership ability, having served as MAA president and as a board member for six years. He has people skills and knowledge of herd health, developed during 18 years as a veterinarian. He also has developed a unique perspective on food safety during his 15 years as a U.S. Department of Agriculture (USDA) Veterinary Medical Officer with the Food Safety and Inspection Service (FSIS).

Norman grew up on a dairy farm in southwest Missouri and continues to live in the community. He graduated from Nevada High School in 1962, where he had been student council vice president and president of the FFA chapter. It was in FFA that he purchased two Angus heifers and began his lifelong involvement with Angus cattle. After receiving a bachelor's degree and a doctor of veterinary medicine (DVM) from the

University of Missouri (MU), Columbia, he served in the U.S. Army Veterinary Corps from July 1968 to June 1970. He returned to his hometown with his wife and his sons, George and John, to establish the Nevada Veterinary Clinic. The young family purchased 80 acres and bought registered Angus females from the Black Watch Farms dispersion in Platteville, Wis., and from Aristocrat Angus, Longmont, Colo. A 145-acre farm was added in 1977, and females were acquired from Ankony Angus.

Foundation females were AIed to proven sires, allowing the Gartons to build and improve their herd. Performance records with AHIR were started in 1973, ET in 1981, and ultrasound data collection in 1998. Norman uses Angus Information Management Software (AIMS) to manage production and breeding records.

His sons shared the passion for Angus, and the family became involved with National Junior Angus Association (NJAA) activities. George and John participated in the National Junior Angus Showmanship Contest; won the Missouri State Fair Beef Showmanship Contest; attended NJAA meetings; and showed Angus cattle at state, regional and local shows. John won the Ak-Sar-Ben Performance Steer Division with a home-raised Angus steer in 1987 and the beef steer show at the Missouri State Fair in 1988. Vicki co-chaired the Angus queen activities when the national show was in Springfield, Mo. At the most recent National Junior Angus Show (NJAS) in Kansas City, both Norman and Vicki worked in the hospitality area.

The production of top-performing Angus bulls for commercial producers led Garton Angus to send bulls to test stations. In the 1990s bulls were tested at MU's bull test station; today they are tested at the Oklahoma Beef Inc. (OBI) Bull Test in Stillwater, Okla., and at Green Springs Bull Test Station, Nevada, Mo. In 2003, Garton Angus had the high-gaining bull of all breeds at Green Springs, as well as the high-selling bull at OBI.

Home-raised Angus steers were entered in the Missouri Beef Feed Out for several years. In 1996 the farm had the top carcass group.

In addition to selling animals by private treaty, Garton Angus has consigned to the Missouri Angus Futurity Show and Sale for many years. Garton Angus also markets bulls and females through state and regional association consignment sales and has been a guest consignor at the Jack Baker Fall Production Sale.

As a member of the American Angus Association, he has served as a delegate to the national meeting for many years. He

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currently serves on the Missouri State Fair Angus Steer Awards Committee. He is a past president and board member of the Four State Angus Association and a member of Mid-America Angus Association. In 1990, through the Ireland Angus Society, he toured three Angus herds in Ireland. In 1997 he attended the World Angus Forum in Australia and New Zealand. He belongs to national, state and local cattlemen's associations. Norman has served on the Missouri Veterinary Medical Association Bovine Committee and continues as a member of the Missouri and American Veterinary Medical associations.

After selling the Nevada Veterinary Clinic in 1988, Norman took his current position with the USDA. He supervises inspectors in eight red meat plants and handles final dispositions at the largest cow harvest and processing plant in Missouri. In his work with the USDA, he inspects beef carcasses and deals with food safety issues such as bovine spongiform encephalopathy (BSE), *E.coli* and antibiotic residue. Norman says, "Without a safe product, Angus producers do not have a saleable product."

Norman serves on the Lawrence District EEO Advisory Committee and the USDA Task Workforce Committee. He was honored in 1997 by the Secretary of Agriculture for group planning and negotiating skills. Norman and Vicki are active in their local church, where he is chairman of the pastor-parish committee and has served on the finance committee. Norman is president of the Nevamo Investment Club and Eldon Garton Family Farms LLC. He served nine years as a director of the Federal Land Bank, Carthage, Mo.; four years as president of the Vernon County Youth Fair; and two years as president of the Vernon County Extension Council.

Norman has great respect for the current Board of Directors and the dedicated staff of the Association. He says the purpose of the directors and staff is to provide the best possible service to all members of the Association. "One project I'd like the Board to work on is to encourage producers to improve the quality of their finished animals by adding marbling. If more cattle made the grade, the revenue brought in by CAB would increase," he says.

His experiences with the great people who raise Angus cattle make him want to serve on the Board. He has learned to be an active listener and to make logical decisions even when those decisions are difficult. The MAA and Norman ask for your support.

Jay P. King

The board of directors of the Illinois Angus Association (IAA) unanimously endorses Jay P. King as a candidate for reelection to the American Angus Association Board of Directors.

Jay is completing his first term on the Association Board, of which he has been a member of the Public Relations, Member Services and Activities committees. He has also had the honor to serve on the API and Certified Angus Beef LLC (CAB) boards for two years, and on the Angus Foundation Board for three years.

Jay is a lifelong resident of Illinois. He and his wife, Chris, reside in Rock Falls, along with their two children and their families. Jay is affiliated with his daughter and son-in-law, Kathy and Gary Sandroch, and their two sons, Ben and Matt, in the farming and cattle operation of Sandroch Farms — Sauk Valley Angus. The farm consists of more than 10,800 acres of row crops, vegetables and forages, with 40 center-pivot irrigation systems. The row crops include corn, soybeans and wheat, while vegetable



Jay P. King

production consists of sweet corn, peas and lima beans. The grazing and pastureland is built around seasonal rotation of pastures and specialty crop production. In July 2004, Sauk Valley Angus was named the recipient of the Illinois Beef Association Seedstock Breeder of the Year award. Sauk Valley is one of Illinois' largest Angus seedstock operations, consisting of 480 purebred Angus breeding females and 120 commercial Angus females used in the recipient program. Sauk Valley Angus has been enrolled in AHIR for many years, relying heavily on the use of EPDs and AI. They have a very aggressive AI program, with 84% of their calf crop sired by AI sires.

Sauk Valley Angus offers the majority of its genetics through a fall production sale, consisting mostly of females, and their spring bull sale.

The operation continually strives to work with its customer base to make sure the genetics provided improve customer performance and profitability through many different programs. One such program is the Sauk Valley-sired Feeder Calf Sale at a local

sale barn. Sauk Valley Angus also cooperates with a national company to provide a preconditioning program, and it partners with new producers in the development of their herds with the Sauk Valley Herd Builders Program. They also offer a Youth Incentive Program for 4-H and FFA members who purchase females at their sales and then win at local, state or national shows.

Jay's father, W. Wilson King, purchased his first purebred Angus cattle in September 1945 from Lucore Angus Ranch in Arriba, Colo. Jay was involved with his Angus cattle in 4-H and was active in the showing of Illinois and surrounding states. He also participated in FFA while in high school, serving as a district officer and state officer.

Jay's Angus herd was one of the first to be enrolled in the University of Illinois (U of I) Beef Performance Testing Program in the late 1960s. His involvement with the Angus community included being a charter member of the Illinois Junior Angus Association (IJAA) in 1960 and serving on its first board of directors. Jay's children, Kathy and Jay Jr., both represented Illinois in the National Junior Angus Showmanship Contest. The IJAA has recognized Jay for his contributions to its program. He is a member of the IAA, having served four terms on its board of directors and as president of the board in 1996, as did his late father in 1963.

As a lifelong Angus breeder and farmer, Jay would like to continue his service on the Board of the American Angus Association — to give back to the breed of cattle that has been so important in the lives of his family members, and to the friends he has made during the years through his Angus activities.

Richard C. Tokach

The North Dakota Angus Association (NDAA) has unanimously endorsed Richard C. Tokach, Saint Anthony, N.D., for election to his second term on the American Angus Association Board of Directors.

Richard was raised on a registered and commercial Angus operation near Saint Anthony. Active in 4-H at an early age, he showed Angus heifers and steers at numerous county fairs and shows throughout North Dakota. Many of his present-day Angus females trace back to heifers that he showed in 4-H.

Richard graduated from North Dakota State University (NDSU) in 1979 with a bachelor's degree in animal science. While at NDSU, he was employed at the beef barns, and he was a member of the Saddle and Sirloin Club and the Alpha Gamma Rho

fraternity. Richard was president of the livestock judging club and active on the meats judging team, as well as the junior and senior livestock judging teams.

Richard received the J.H. Sheppard Award, which is given annually to the member of the senior livestock judging team who earns the highest average at intercollegiate livestock judging contests. He was also active in the Saddle and Sirloin Club's Little International show ("Little I"), serving as beef department manager and winning the overall showmanship award his senior year.

Upon graduation from NDSU, Richard returned to the family ranch. He slowly began expanding his own cow herd and renting more land. To earn additional money, he clipped cattle for production sales throughout North Dakota and northern South Dakota. Richard has also judged county fairs, achievement days, feeder-calf shows and regional fairs in a three-state area.

Richard married Kathy Graner in 1982.



Richard C. Tokach

They have three children: Rebecca, 17; Ben, 14; and Renae, 9. The children have been active in 4-H, FFA, the North Dakota Junior Angus Association (NDJAA) and the NJAA.

Rebecca and Ben have participated in various contests at the last five NJAS events and have shown heifers at four of them.

Richard believes in supporting and taking an active role in community and industry organizations. He has served as a board member of his local church and as a board member and president for the Morton County Fair, the Morton County Farm Bureau and the NDAA. He was a board member and executive council member of the North Dakota Private Grazing Lands Coalition.

He also served as a board member, brand board member and past president of the North Dakota Stockmen's Association and as a past and current board member of NCBA.

Richard has donated his time in support of youth activities. Together, he and his wife have served as advisors for the NDJAA for the past 13 years. He has also been a livestock judging coach for the Morton County 4-H and Mandan FFA teams for the past 25 years.

Richard is especially proud that the majority of these youth have advanced beyond state competition and represented North Dakota on a national level.

Richard and his younger brother, Brad, along with their families, operate Tokach Angus Ranch, consisting of 600 head of registered Angus females on 8,600 acres of owned and leased land.

They have been strong supporters of performance testing, and their cow herd has been enrolled in the AHIR program since 1963. An AI program was established in 1976, with the vast majority of the present day cow herd synchronized and passing through the AI chutes each spring.

The Angus Herd Management System (AHMS) and its successor, the AIMS program, have been used extensively throughout the years and are a great help in sale book preparation, data transfer and registrations. All farm and financial records have been computerized since 1994.

In addition to private treaty sales, the Tokachs have hosted annual production sales for the past 29 years. According to their mission statement, their goal is "To produce volume numbers of low-birth-weight, high-growth seedstock that excel in the economically important traits that are vital to the success of the commercial ranchers of this region."

While on the American Angus Association Board of Directors the past three years, Richard has served on the Public Relations Committee and the Member Services Committee. He has also been a member and chairman of the Breed Improvement Committee. He has served two years on the CAB Board and two years as Association representative to NCBA.

Richard states: "Serving on the AAA Board of Directors has been both an honor and a learning experience. However, with each passing day new opportunities appear on the horizon. The American Angus Association did not achieve the leadership role in the beef cattle industry by being passive in its approach to change. For this Association to remain in its enviable No. 1 position, we must continue to be aggressive in providing services to our members and adopting technology to more accurately evaluate Angus genetics."

Phil Trowbridge

The New York Angus Association (NYAA) unanimously endorses Phil Trowbridge, Ghent, N.Y., as a candidate for the American Angus Association Board of Directors.

Phil has a passion for Angus. An enthusiastic and accomplished agriculturalist, he and his family have been making Angus history for more than 50 years. It's a legacy of achievement that he continues to expand upon with each passing season.

One of nine children, Phil grew up working on his parents' Angus farm in western New York, learning every aspect of the operation through experience. As a young man, he earned his degree from Alfred State College in 1976, where he majored in animal science. The day after graduation he reported to work as a herdsman at Gallagher's Angus Farm in Ghent — a fledgling business owned by restaurateur and entrepreneur Jerome "Jerry" Brody and his wife, Marlene. Now, more than 25 years later, Phil and his wife own a large number of cows at the farm, and their two children, P.J. and Amy, are the family's next generation of Angus enthusiasts.

Throughout his career, Phil has dedicated himself to elevating the Angus breed to new heights of greatness. Known for his sharp instincts and keen eye, he has a track record of recognizing a calf's potential and spotting the breed's most valued individuals. With Phil responsible for matings, Gallagher's



Phil Trowbridge

initiated a landmark program designed to bring out the very best the Angus breed can offer, establishing the farm as an innovative breeding leader.

According to an industry expert, "In a short time, Gallagher's completely revitalized the grand old tradition of Angus families from a new and innovative perspective. It's no accident that Gallagher's Angus Farm's animals are considered to be an elite herd of super cattle, legendary in the industry."

Still at the forefront of the Angus breed, Gallagher's remains a showcase of quality purebred livestock. In keeping with his penchant for progress and ability to "stay ahead of the curve," Phil is now among the first to utilize the National Farm Animal Identification & Records (FAIR) system.

He has been instrumental in the phenomenal growth and success of Gallagher's from the very beginning. Along

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with running the Angus farm, he also manages its renowned Gallagher's Stud thoroughbred operation.

A longtime advocate of youth development in agriculture, Phil established an intern program at Gallagher's 20 years ago. He also spearheaded Columbia County Feeders, the region's first and only totally hands-on 4-H club with a solid record of achievement for livestock exhibition and showmanship.

Named 2002 "Cattleman of the Year," Phil serves on the boards of the Zweig Fund at Cornell University, the Columbia County Agricultural Society, the Columbia County Cooperative Extension, The All-American Angus Breeders' Futurity, and the Columbia County 4-H organization. Past president of the NYAA, Phil currently is on the Livestock Advisory Board and Equine Advisory Boards, as well as the boards of the State University of New York (SUNY) and SUNY

Cobleskill. He is a member of the NYAA, New York Thoroughbred Breeders Association, National Thoroughbred Owners and Breeders Association, and New York Thoroughbred Breeding and Development Fund.

Phil would like to dedicate himself and apply his talents as an active and enthusiastic member of the American Angus Association.

