



# Association Highlights

► by *Shelia Stannard*, assistant director of activities and junior activities

## BLS offers marketing opportunity

The Bull Listing Service (BLS) is an option for producers who are looking for an economical way to promote bulls. BLS is available to all producers who have registered Angus bulls for sale, but it was designed with small- and mid-sized producers in mind.

BLS is accessible online at [www.angus.org/bls](http://www.angus.org/bls) and lists bulls and their genetic and performance information for a 90-day period. A minimal fee is charged for the service: \$7 per head for 1-10 bulls, \$5 per head for 11-99 bulls, and \$4 for more than 100 bulls. The service allows breeders with a few head of bulls an inexpensive marketing tool. BLS also offers those breeders with upcoming production sales another way to promote their offerings.

## Delegate ballots due Aug. 17

All ballots to nominate state delegates for the 2004 Annual Meeting must be received at the American Angus Association by Aug. 17 in order to be counted by the Credentials Committee. No late ballots will be accepted. If you haven't mailed yours, please do so as soon as possible.

## Fall sire summary available online

The fall 2004 Sire Evaluation Report and the updated expected progeny differences (EPDs) from the latest National Cattle Evaluation (NCE) were released July 12. Enhancements on EPDs, interim EPDs and accuracy values are included with the new release.

To view the latest Sire Evaluation Report

online, go to [www.angussiresearch.com](http://www.angussiresearch.com). In addition to the online and printed versions, the report is available on CD-ROM for \$25, or as a computer printout for \$15.

## National Angus Conference and Tour Sept. 14-17

Start finalizing your plans to attend the 2004 National Angus Conference and Tour, set for Sept. 14-17 in Roanoke, Va. Early



registration is due Aug. 15. This year's theme is "Continuing the Angus Advance."

The event will include

Angus Information Management Software (AIMS) and Web marketing workshops, plus the conference program. The two-day tour is hosted by the Virginia Angus Association and will be a great opportunity to explore local Angus herds and see some historic sites.

A special insert that featured a registration form and conference schedule, as well as information on speakers and tour stops was included in the July *Angus Journal*. You can also register online at [www.angus.org](http://www.angus.org). Registration cost before the Aug. 15 early registration deadline is \$75. It is \$100 thereafter.

Angus Productions Inc. (API) will provide real-time coverage of the event at [www.nationalangusconference.com](http://www.nationalangusconference.com). This service is sponsored by AgriLabs and Titanium® vaccines.

## Start planning for the 2004 Annual Meeting

The Association Annual Meeting will be conducted in conjunction with the North American International Livestock Exposition (NAILE) in Louisville, Ky. Events begin Sunday, Nov. 14, with the Angus junior show, an educational program for breeders and the open forum for candidates and delegates. The open bull show and the Annual Meeting will be Monday, Nov. 15, and the Annual Banquet is that evening.

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## ASSOCIATION FEES

### CURRENT ASSOCIATION FEES

Following are the correct fees for various American Angus Association services. Be sure to send the correct amount of money with the work being requested, as incorrect payments are the main cause of delays.

### REGISTRATIONS

Applications for animals less than 4 months of age . . . . .	\$7
Applications for animals 4-10 months of age . . . . .	\$9
Applications for animals 10-12 months of age . . . . .	\$14
Applications for animals more than 12 months of age . . . . .	\$27

### TRANSFERS

Applications received less than 30 days from sale date . . . . .	\$5
Applications received 30-60 days from sale date . . . . .	\$7
Applications received more than 60 days from sale date . . . . .	\$12

### MISCELLANEOUS

Angus Herd Improvement Records (AHIR) fee (per weaning weight) . . . . .	\$3
Artificial insemination (AI) service certificate . . . . .	\$10
Regular annual membership . . . . .	\$30
Junior annual membership (less than 21 years of age) . . . . .	\$20
Embryo-transfer (ET) calf . . . . . regular registration fee plus	\$10
Cell-clone transplant calf . . . . . regular registration fee plus	\$50

Rules of the American Angus Association are included in the *Breeder's Reference Guide*. Free copies are available from the Association.

## BREEDER'S REFERENCE

Symbols are used with a registration number to denote important information about an animal.

Symbol	Meaning	Symbol	Meaning
#	Pathfinder cow or Pathfinder sire	HG	Horn gene
+	Embryo transfer calf	R	Red
^	Cell clone	X	Multiple defects, check list for kind
%	Split-ET	F	Tested for defect printed without producing abnormal calves
@	Clone-ET	GDF	Produced 35 or more calves from daughters without a genetic defect or genetic factor
S	Syndactyly	WT	Wild Type Color Gene
H	Double muscling		
D	Dwarfism		
M	Osteopetrosis		
HI	Heterochromia irides		

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Events conclude Tuesday with the open female show.

All events will take place at the Kentucky Fair and Exposition Center (KFEC) or at the Executive West Hotel.

Look for a more detailed schedule of events and additional information in upcoming issues.

### **Candidate résumés due Aug. 16**

Members who want to announce their

candidacies for the Board of Directors in the October *Angus Journal* must submit their biographical information and photographs to Editor Shauna Rose Hermel (3201 Frederick Ave., Saint Joseph, MO 64506) by Aug. 16. For more information, contact Hermel at (816) 383-5270 or [shermel@angusjournal.com](mailto:shermel@angusjournal.com).

### **Sale deadlines for NWSS**

Act now to save \$50 on entry fees for the

2005 National Western Angus Bull Sale at the National Western Stock Show (NWSS) in Denver, Colo. The fee for consignments received on or before Sept. 15 is \$300 per head. From Sept. 16 through the Oct. 1 entry deadline, the fee is \$350 per head. All consignments must have Angus Herd Improvement Records (AHIR) performance information to be eligible.

For more information, contact the sale managers, John Dickinson ([jdickinson@](mailto:jdickinson@)

angus.org) or David Gazda (dgazda@angus.org), or Linda Campbell at the Association at (816) 383-5143 or lcampbell@angus.org.

### **Junior deadlines for the fall**

- ▶ Sept. 20 is the entry deadline for the American Royal junior Angus show.
- ▶ Oct. 1 is the entry deadline for the NAILE junior Angus show.

- ▶ Nov. 1 is the ownership deadline for the NWSS junior Angus show.

### **Order show photos online**

API offers easy, convenient online ordering of photos that were taken this summer at shows and events, including the Atlantic National open and junior shows, Eastern Regional junior show, North Central Regional junior show and the National Junior Angus Show (NJAS).

Go to [www.angusphotos.com](http://www.angusphotos.com) and enter information about the show, animal and exhibitor, and then choose the photos you want from a selection of proofs. Orders are placed online, and payment can be made with a Visa or MasterCard. If you have questions, call the Web Marketing Department at (816) 383-5200.

