



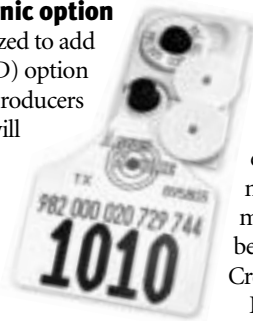
Association Highlights

► by *Shelia Stannard*, assistant director of activities and junior activities

AngusSource adds electronic option

Negotiations are being finalized to add an electronic identification (EID) option to the AngusSource program. Producers participating in AngusSource will still be able to purchase the \$1 Allflex visual tag for program participation. However, the new option will allow producers to purchase a matching pair (a visual tag with an EID tag) for \$3.25.

Questions on AngusSource and the EID tag options can be directed to Brenda Schafer at bschafer@angus.org.



Delegate ballots due Aug. 17

Nominations for state delegates to the Annual Meeting have been returned to the Association. Ballots used to vote for those nominees are expected to be mailed to all members the first part of July. Ballots must be received at the Association before Aug. 17 to be counted by the Credentials Committee.

Elected delegates will conduct Association business at the Annual Meeting Nov. 15 during the North American International Livestock Exposition (NAILE) in Louisville, Ky.

National Angus Conference and Tour set for Sept. 14-17 in Roanoke, Va. Registered and commercial producers will benefit from this four-day event and enjoy the fellowship and the opportunity to meet new friends in the cattle business. The early registration deadline is Aug. 15, and the cost for each attendee is \$75. Registrations received after Aug. 15 will be charged \$100. Online



information and registration is available at www.angus.org.

See the special insert in this issue of the *Angus Journal* for a complete schedule of events, hotel and travel information.

Fall NCE released this month

The release of the fall 2004 National Cattle Evaluation (NCE) is scheduled for mid-July. Watch www.angus.org for more information.

Register now for National Angus Conference and Tour

Now is the time to make travel plans and to send in your registration for the 2004

AIMS information available to users

Angus producers who use Angus Information Management Software (AIMS) now have two new resources to use the program more effectively. A user help manual and a computer-based video have been produced and are available. The introductory video briefly describes the various AIMS functions.

The video and an interactive help file are available online at www.angus.org/aims. DVDs are also available. Both the video and an updated user manual are available by contacting the AIMS Department.

NJAS is happening this month

Angus youngsters across the country are gearing up for the 2004 National Junior Angus Show (NJAS) scheduled for July 12-17 at the American Royal Complex in Kansas City, Mo.

The Angus Foundation Golf Tournament will kick off the event Tuesday morning, July 13. The American Angus Auxiliary All-American *Certified Angus Beef*® (CAB®) Cook-Off will be that afternoon, followed by Opening Ceremonies that evening.

Cattle will be shown Wednesday, Thursday and Friday.

The National Junior Angus Showmanship Contest is a highlight of the event. Juniors also will participate in leadership competitions throughout the week. An awards program Friday evening will recognize contest winners

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ASSOCIATION FEES

CURRENT ASSOCIATION FEES

Following are the correct fees for various American Angus Association services. Be sure to send the correct amount of money with the work being requested, as incorrect payments are the main cause of delays.

REGISTRATIONS

Applications for animals less than 4 months of age.....	\$7
Applications for animals 4-10 months of age.....	\$9
Applications for animals 10-12 months of age.....	\$14
Applications for animals more than 12 months of age.....	\$27

TRANSFERS

Applications received less than 30 days from sale date.....	\$5
Applications received 30-60 days from sale date.....	\$7
Applications received more than 60 days from sale date.....	\$12

MISCELLANEOUS

Angus Herd Improvement Records (AHIR) fee (per weaning weight).....	\$3
Artificial insemination (AI) service certificate.....	\$10
Regular annual membership.....	\$30
Junior annual membership (less than 21 years of age).....	\$20
Embryo-transfer (ET) calf..... regular registration fee plus \$10	
Cell-clone transplant calf..... regular registration fee plus \$50	

Rules of the American Angus Association are included in the *Breeder's Reference Guide*. Free copies are available from the Association.

BREEDER'S REFERENCE

Symbols are used with a registration number to denote important information about an animal.

Symbol	Meaning	Symbol	Meaning
#	Pathfinder cow or Pathfinder sire	HG	Horn gene
+	Embryo transfer calf	R	Red
^	Cell clone	X	Multiple defects, check list for kind
%	Split-ET	F	Tested for defect printed without producing abnormal calves
@	Clone-ET	GDF	Produced 35 or more calves from daughters without a genetic defect or genetic factor
S	Syndactyly	WT	Wild Type Color Gene
H	Double muscling		
D	Dwarfism		
M	Osteopetrosis		
HI	Heterochromia irides		

■ ASSOCIATION HIGHLIGHTS

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and six new National Junior Angus Association (NJAA) directors.

If you can't attend this year's event, you can track the results daily at www.angusjournal.com/njas.

AIMS workshop set during NJAS

A workshop for AIMS users will be hosted during the NJAS from 3 p.m. to 5 p.m., Wednesday, July 14, at the American Royal Complex. Scott Johnson, director of AIMS, and Wendy Peterson, AIMS assistant, will conduct the program. The workshop is directed at beginning AIMS users, but those with program experience are also welcome.

Field day kits available

Warm summer days are the perfect time for Angus breeders to gather at field days and tours. The Association offers free field day kits for individuals hosting such events.

The kits contain regular and junior membership applications, quantities of the Association's most popular brochures and a variety of Angus promotional posters.

Kits can be requested at www.angus.org under "Angus Info" (select "literature") on the left side of the Web page or by contacting Lea Ann Maudlin at lmaudlin@angus.org or (816) 383-5100. Be sure to include your name, shipping address, phone number and member code when making your request.

Register now for LEAD

The Leaders Engaged in Angus Development (LEAD) Conference begins later this month in Hershey, Pa. Junior Angus members 14-21 years

old are encouraged to attend this event, July 29-Aug. 1.

The early registration deadline has passed, but if space is available, you can still sign up. Registration is \$200. Space is limited, so act now. For more information or to register, contact the Junior Activities Department.

Junior deadlines for American Royal, North American

The ownership deadline is Aug. 1 for the Angus junior shows at the American Royal in Kansas City, Mo., and at the NAILE in Louisville, Ky. The junior exhibitor must be the sole owner of the animal by Aug. 1, as listed on the certificate. To be eligible to show, issue dates on the certificates must be Aug. 1 or earlier.

The entry deadline for the American Royal is Sept. 20, and the NAILE deadline is Oct. 1. No late entries will be accepted.

Bull Listing Service offers marketing alternative

Producers looking for an economical way to promote bulls for sale should consider the Bull Listing Service (BLS). Designed with small- and mid-sized producers in mind, but available to anyone selling registered Angus bulls, the BLS lists bulls online for a 90-day period. Each listing includes individual genetic and performance information.

The list, accessed through the "Commercial Programs" link at www.angus.org, can be sorted by sire group, expected progeny differences (EPDs) and location. The service allows an inexpensive marketing outlet to producers who have a small number of bulls. Likewise, larger-scale producers can use the service to promote



Convert print to electronic

Members may send their registration papers to the Association to have them converted to electronic storage at no cost between the dates of June 1 and Sept. 30, 2004. After Sept. 30, the fee will be \$2 per paper.

offerings in upcoming sales.

Angus producers can submit listings online. An enrollment form, which can be submitted by mail or fax, is also available online or through the Commercial Programs Department. A minimal fee is charged for the 90-day listing: \$7 per head for 1-10 bulls, \$5 per head for 11-99 bulls, and \$4 per head for 100 or more bulls. For more information about BLS, go to www.angus.org.

Order black books for customers

With more and more buyers from all sectors of the industry requesting information such as breed makeup, date of birth, sire registration numbers and health/management procedures; your customers are searching for ways to keep and process this information into usable data to market and manage their cattle.

The American Angus Association's Beef Record Service (BRS) is offering an opportunity for you to assist them as part of your customer service program with the "BRS Black Book." Designed to align with the BRS program as well as other basic cow-calf management systems, this 12-month pocket date book will serve as a handy tool for your bull-buying customers. For orders of 100 books or more, your logo and contact information can be foil-stamped on the back cover to be seen by your customers 365 days a year!

Similar to last year, the 2005 books will have a two-page advertisement for Vita Ferm® feed additives by BioZyme Inc. inside the front cover.

The price is \$2.50 per book, and a \$1-deposit per book is required when an order is placed.

Smaller quantities (20-99 books) with the American Angus Association logo stamped on the back cover can be ordered. Payment, deadlines and shipping of these orders will be the same as orders for customized books.

The deadline for ordering your customized 2005 BRS Black Books is July 15, so do not delay. Books will be delivered to your address by Nov. 15.

For more information or to place your order, contact Brenda Schafer at (816) 383-5144 or bschafer@angus.org.



News Flash

Fitting Rule updated at June Board Meeting

Following discussion by the American Angus Association Board of Directors at their regular meeting in June, an enhanced Rule 11 was unanimously adopted June 10, 2004, to further clarify the "Fitting Rule" adopted at the February 2004 Board meeting. The rule now reads as follows:

Part 3: Association Rules Section IX: Eligibility, conformation and structure of animals presented for exhibition — an overview Rule 11:

Effective July 1, 2004, at any show for which the American Angus Association appropriates funds toward the payment of premiums, no exhibitors, individuals assisting exhibitors or member owners at such show shall be allowed to use any coloring agents on any animal exhibited.

The Association may adopt and implement various tests designed to monitor this prohibition, including but not limited to a "white towel" or "white glove" test. No aerosol cans or other pressurized containers will be allowed in designated make-up areas.

After July 1, 2004, all shows, open and junior, where the American Angus Association participates with financial support will be governed by this rule.