



# Association Highlights

► by *Shelia Stannard, director of activity communications and event coordinator*

## Groshans joins Association staff

Ty Groshans, a Colorado native, has been named assistant director of commercial programs for the American Angus Association. Groshans began his position May 16 after graduating with bachelor's degrees in animal science and ag business from Colorado State University (CSU).

In his new role, Groshans will work with seedstock and commercial producers to inform them of Association programs, including AngusSource<sup>SM</sup> and the Beef Record Service (BRS). He will educate producers and promote the various programs to Association members to ensure that they can help their commercial bull buyers market their Angus-influenced calves to their advantage. Groshans will work directly with commercial producers, auction markets and feedlots.

Groshans brings a variety of knowledge and experience to the Association. While at CSU, he worked at the Agriculture Research Development Education Center, the meat lab and as the show cattle manager. He was involved with the CSU seedstock merchandising team and on the meat evaluation team.

## Delegate ballots due this month

You have just a few weeks left to nominate a delegate to represent your state at the 2005 Convention of Delegates, set for Nov. 14 in Louisville, Ky., and hosted in conjunction with the North American International Livestock Exposition (NAILE).

Each Association member may nominate one member. All eligible nominations will be included on a state ballot that will be mailed to members for the final selection of

delegates. Nominations must be received in the Association office by June 30.

## AngusSource enrollment increases 97%

The Association's AngusSource program has charted a year-to-date increase in cattle enrollments of 97%. With source, age and process information becoming increasingly important to the beef industry, the need for programs like AngusSource continues to grow.

The AngusSource program enrolls cattle sired by registered Angus bulls that are sourced back to the ranch of origin. AngusSource cattle are identified with the program tag, which consists of a white visual tag laser-printed with the AngusSource logo, the state of origin, the customer's code of the ranch of origin and a 15-digit unique animal number. A radio frequency identification (RFID) matched-pair option is also available.

Producers may complete an AngusSource Document prior to marketing, which includes additional genetic, age, source and process information. The Document is sent via e-mail to more than 400 feedyards, auction markets and order buyers, as well as posted on the Internet at [www.angussource.com](http://www.angussource.com). There has been a 224% year-to-date increase in completion of AngusSource Documents.

To order tags and enroll calves in the AngusSource program, or for a listing of AngusSource cattle available for sale, go to [www.angussource.com](http://www.angussource.com) or call the Association's Commercial Programs Department at (816) 383-5100.

## Association announces new RFID tag options

The Association has introduced two new RFID tag options for cattle producers. The Beef Improvement Records (BIR) tag is available in RFID matched-pair sets and RFID tag-only options. Any producer wanting to take advantage of the efficiency available with RFID tags can use the BIR tag.

All RFID tags available through the Association are high-quality Allflex half-duplex RFID tags. The number "burned" into the RFID is printed on the outside of the tag. The BIR logo is printed on the RFID

## ASSOCIATION FEES

### CURRENT ASSOCIATION FEES

Following are the correct fees for various American Angus Association services. Be sure to send the correct amount of money with the work being requested, as incorrect payments are the main cause of delays.

### REGISTRATIONS

Applications for animals less than 4 months of age .....	\$7
Applications for animals 4-10 months of age .....	\$9
Applications for animals 10-12 months of age .....	\$14
Applications for animals more than 12 months of age .....	\$27

### TRANSFERS

Applications received less than 30 days from sale date .....	\$5
Applications received 30-60 days from sale date .....	\$7
Applications received more than 60 days from sale date .....	\$12

### MISCELLANEOUS

Angus Herd Improvement Records (AHIR) fee (per weaning weight) .....	\$3
Artificial insemination (AI) service certificate .....	\$10
Regular annual membership .....	\$30
Junior annual membership (less than 21 years of age) .....	\$20
Embryo-transfer (ET) calf .....	regular registration fee plus \$10
Cell-clone transplant calf .....	regular registration fee plus \$50

Rules of the American Angus Association are included in the *Breeder's Reference Guide*. Free copies are available from the Association.

## BREEDER'S REFERENCE

Symbols are used with a registration number to denote important information about an animal.

Symbol	Meaning	Symbol	Meaning
#	Pathfinder cow or Pathfinder sire	HG	Horn gene
+	Embryo transfer calf	R	Red
^	Cell clone	X	Multiple defects, check list for kind
%	Split-ET	F	Tested for defect printed without producing abnormal calves
@	Clone-ET	GDF	Produced 35 or more calves from daughters without a genetic defect or genetic factor
S	Syndactyly	WT	Wild Type Color Gene
H	Double muscling		
D	Dwarfism		
M	Osteopetrosis		
HI	Heterochromia irides		

male piece. For producers who would like to order a matched pair, this option includes the RFID tag as well as a visual tag, which is yellow in color and comes stamped with the BIR logo, a 15-digit unique animal number that matches the RFID tag, and customized management codes chosen by the producer.

The RFID tags are available for \$2.25 each, with a minimum order of 20. RFID matched-pair sets are \$3.25, with a minimum order of 20.

Producers interested in ordering BIR tags can do so online at [www.angusonline.org/store](http://www.angusonline.org/store) or by contacting the Association.

### Order black books now

Even though 2006 is still six months away, it is time to place your order for the 2006 "BRS/AngusSource Black Book." The pocket-sized book includes a 2006 calendar as well as space to keep management records on your cow herd.

The books make a great promotional tool or gift to your commercial bull buyers. You can custom-order your books for \$2.50 each, which includes your operation's logo and contact information foil-stamped onto the back cover. Custom orders require a 100-book minimum order. If you would like to order smaller quantities with the Association's logo on the back cover, those are available for \$2.50 each.

BioZyme is a major partner in the production of these books, and a VitaFerm® ad will appear on the inside front cover, which reduces costs to producers.

Custom orders must be placed by July 15. To place orders contact Brenda Schafer at [bschafer@angus.org](mailto:bschafer@angus.org), or contact the Commercial Programs Department at the Association. Books will be shipped to you by Nov. 15 — just in time to distribute to your customers during the fall marketing and holiday seasons.

### Angus to be featured on RFD TV

The Angus breed will be featured on "The Cattle Show" on RFD TV, DirecTV channel 379, later this summer. The 30-minute program will feature producers talking about the advantages of Angus genetics and Association programs.

Tentative air times and dates for the program are: 8 p.m. CST on Tuesday, July 26; 4 a.m. and noon on Wednesday, July 27; and 10 p.m. on Sunday, July 31. Watch for more about "The Cattle Show" at [www.angus.org](http://www.angus.org).

### Request registration materials for national conference

Plans are being finalized for the 2005 National Angus Conference & Tour, which is set for Sept. 27-29 in Kansas City, Mo. A

program of beef industry speakers will headline the event, followed by a tour of Association headquarters and Angus operations in Missouri.

The theme for the event is "Show-Me the Future." Both purebred and commercial producers are invited to attend. A preliminary schedule, hotel information and registration are available at [www.angus.org](http://www.angus.org). Participants can register online with a Visa or MasterCard, or they can request registration materials be sent to them by contacting Linda Campbell at (816) 383-5143 or [lcampbell@angus.org](mailto:lcampbell@angus.org).

Purina Mills LLC is sponsoring the conference and real-time coverage of the event.

For a schedule of events and a registration form, go to page 123.

### NJAS fast approaching

Make plans to attend the 2005 National Junior Angus Show (NJAS), set for July 17-23 in Denver, Colo. This event showcases the youth of our breed and all activities of the National Junior Angus Association (NJAA). It is the largest event the Association coordinates during the year, and it is well worth your time.

A group of Western states Angus associations and junior associations will host the event — "Way Out West" — at the National Western Complex.

Juniors will exhibit heifers, bulls, cow-calf pairs and steers. There is a carcass contest with special emphasis on meeting *Certified Angus Beef*® (CAB®) product specifications.

Angus youth will participate in public speaking, poster design, creative writing, graphic design, photography and state junior association scrapbook contests. Rules for all of the contests are available online at [www.njaa.info](http://www.njaa.info).

State showmanship winners will compete for the national honor of "top showman" at the 39th National Junior Angus Showmanship Contest.

Another highlight for the week is the Auxiliary-sponsored All-American *Certified Angus Beef* Cook-Off.

Delegates from state junior associations will elect six new directors to the NJAA Board.

For a complete schedule of events and hotel information, call the Junior Activities Department or go to [www.njas.info](http://www.njas.info).

### Sign up now for Foundation golf tournament

Players are needed for the fifth annual Angus Foundation Golf Tournament. The event begins at 6:30 a.m., Tuesday, July 19, in Thornton, Colo., and includes 18 holes of golf for all players. A lunch will be served

afterward, and awards will be given. The entry fee is \$100 for adults and \$75 for junior members. Teams will consist of four players, and awards will be given for the longest putt, longest drive, closest to the pin and others.

Tournament sponsorships are available and award donors are still needed for this event. All proceeds benefit the Angus Foundation, which supports education, youth and research.

For more information contact the Angus Foundation.

### Convert print to electronic

Members may send their registration papers to the Association to have them converted to electronic storage at no cost between the dates of June 1 and Sept. 30, 2005. After Sept. 30, the fee will be \$2 per paper.

### Father's Day gift ideas

Don't forget your dad this year on Father's Day, June 19. Make shopping easy on yourself and fun for him by purchasing a gift from the Angus Foundation. A wide variety of items are available, including shirts, jackets and caps. For a detailed listing and photo of each item, go to the online store at [www.angusonline.org](http://www.angusonline.org).

If he doesn't have a copy of *The American Angus Association — A Historic Angus Journey, 1883-2000*, now is the time to get it for him. The book was written by Keith Evans and includes more than 350 pages of history and photographs. It is available in a black leather-bound edition for \$50 and a beige cloth-bound edition for \$25. A \$5 shipping-and-handling charge will apply for each book ordered.

The Angus Foundation also has sets of the "Profitmaker Prints" available. The set of four black-and-white pencil sketches is the work of Angus artist Frank Champion Murphy and is yours when you donate \$100 to the Angus Foundation.

To order any of the items listed above, call the Angus Foundation or shop the online store at [www.angusonline.org](http://www.angusonline.org).

### Get ready to bid at the silent auction

A silent auction, featuring a variety of Angus treasures, will be conducted during the NJAS in Denver. All proceeds from the auction will benefit the Angus Foundation.

Many valuable items and collectibles will be up for grabs. All state junior associations are encouraged to donate items to the auction, and donations from individuals are also accepted. Donations will be accepted Monday, July 18, at the NJAS.

