

MARKETING **\$** Salering Summary

► Reports from production and dispersion sales nationwide

The following listing is a summary of sales reported since publication of the June 2007 "Salering Summary." Sales are presented in alphabetical order with herd location; sale date; and reported number of lots sold, sale gross and sale average.

More detailed summaries of the sales are posted at www.angusproductions.com/api_salering.html. Online sale reports include top lots, category averages, auctioneer(s), sale manager(s), Angus Productions Inc. (API) representative(s) and volume buyer information.

Table 1: May salering summary, reported to the American Angus Association

	For month			Total	Year-to-date
	Consignment	Production	Dispersion		
SALES					
Number reported	10	33	1	44	515
COWS					
Number sold	434	1,400	119	1,953	16,263
Average price	\$3,344	\$5,934	\$1,679	\$5,099	\$3,741
Gross	-	-	-	-	\$60,844,966
BULLS					
Number sold	327	1,509	27	1,863	38,722
Average price	\$2,266	\$2,553	\$1,382	\$2,486	\$2,838
Gross	-	-	-	-	\$109,881,653
STEERS					
Number sold	-	-	-	-	86
Average price	-	-	-	-	\$1,213
Gross	-	-	-	-	\$104,284
COMBINED TOTALS					
Number sold	761	2,909	146	3,816	55,071
Average price	\$2,880	\$4,180	\$1,623	\$3,823	\$3,102
Gross	\$2,192,252	\$12,160,137	\$237,090	\$14,589,479	\$170,830,903

Ranch name	Ranch location	Sale date	Reported sale totals		
			No. lots	Sale gross	Sale avg.
Big K Ranch	Clairemont, TX	May 4	53	\$304,900	\$5,753
Boeckel Angus Ranch	Hazen, ND	May 4	60	\$124,600	\$2,077
Callaway Farms	Rayle, GA	May 13	127	\$1,127,850	\$8,881
Cool Spring Plantation	Halifax, NC	May 19	65	\$1,193,500	\$18,362
Da-Es-Ro Angus Farms	Columbus Junction, IA	Dec. 9, 2006	69	\$150,950	\$2,188
DeGrand Angus	Baker, MT	April 28	85	\$177,820	\$2,092
Deiter Bros.	Faulton, SD	April 23	62	\$277,760	\$4,480
Derry Cattle Co.	Wood, SD	April 5	86	\$182,500	\$2,122
Dixie Cattle Co.	Hindsville, AR	April 27	68	\$263,800	\$3,879
Double Creek Farms/Roden Angus	Meridian, TX	May 5	150	\$884,850	\$5,899
Flying W Ranch	Pequot Lakes, MN	May 5	172	\$253,800	\$1,476
Fox Run Farms	Mexico, MO	April 1	87	\$180,025	\$2,069
Genetic Showcase Sale	Caulksville, AR	May 5	84	\$194,735	\$2,318
Gollaher Ranch	Cascade, MT	April 2	81	\$164,510	\$2,031
Hinkle's Prime Cut Angus	Nevada, MO	March 19	169	\$598,000	\$3,538
Hoffman Angus	Herreid, SD	May 2	60	\$94,950	\$1,583
Hoover Angus Farm	Tingley, IA	Feb. 6	189	\$466,750	\$2,470
Hoyt Angus Ranch	McHenry, ND	May 8	57	\$99,200	\$1,740
Iowa Beef Expo	Des Moines, IA	Feb. 15	169	\$425,150	\$2,516
J&J Cattle Co.	Orlando, OK	May 12	59	\$346,250	\$5,869
James Ruble Farms	Patterson, MO	March 29	90	\$525,150	\$5,835

Ranch name	Ranch location	Sale date	Reported sale totals		
			No. lots	Sale gross	Sale avg.
Larkota Angus & Friends	Kimball, SD	April 21	48	\$127,980	\$2,666
Lena Farms Female Sale	Lena, MS	May 12	55	\$165,350	\$3,006
Lone Star Angus Alliance Classic	Hallettsville, TX	April 28	72	\$146,800	\$2,039
Lost Creek Ranch/Jager Land & Livestock	Knoxville, IA	March 10	73	\$160,750	\$2,202
Macedon Farms & Guests	Madison, AL	April 28	66	\$115,525	\$1,750
Maddox Twin Lakes	Fairfield, TX	April 28	53	\$662,350	\$12,497
Mangen Angus Ranch	Broadus, MT	April 26	179	\$525,200	\$2,934
Marchi Angus Ranches	Polson, MT	May 5	85	\$110,230	\$1,297
Mississippi Angus Ass'n Sale	Raymond, MS	May 5	85	\$174,350	\$2,051
Missouri Angus Breeders' Futurity	Columbia, MO	Feb. 25	124	\$418,475	\$3,375
Morgan Cattle Co. Dispersion & Guests	Sylvania, GA	May 26	62	\$253,700	\$4,092
NER Farms	Oconto, WI	May 12	86	\$247,850	\$2,882
New Mexico State University	Mesilla Park, NM	April 28	172	\$32,644	\$1,920
North Carolina Spring Fever Sale	Reidsville, NC	May 5	67	\$148,175	\$2,212
North Country Breeders	Glasgow, MT	April 26	89	\$162,000	\$1,820
Oklahoma Angus Gathering	Stillwater, OK	April 28	91	\$345,475	\$3,796
O'Neill Angus Farm/O'Neill Alliance	Logan, IA	Feb. 3	62	\$243,600	\$3,929
One Way Angus & Commercial Simmental Dispersion	Elba, AL	May 12	146	\$237,090	\$1,624
Open to the World	Atkinson, NE	April 21	52	\$100,175	\$1,926
Pine Tree Ranch	Coushatta, LA	April 27	59	\$480,200	\$8,139
Quaker Hill Farm	Louisa, VA	May 26	130	\$454,540	\$3,496
Shepherd Hills Cattle Co.	Lebanon, MO	March 11	40	\$76,275	\$1,907
Southeast Angus Classic	Opelika, AL	May 19	63	\$198,400	\$3,149
Southeast Colorado Bull Test	La Junta, CO	April 10	12	\$20,000	\$1,667
Southern Heritage Sale	Holly Springs, MS	May 26	62	\$104,810	\$1,690
Spickler Ranch	Glenfield, ND	May 7	111	\$342,500	\$3,086
Steele Land & Cattle Co.	Anita, IA	March 24	110	\$246,725	\$2,243
Tehama Angus Ranch	Gerber, CA	April 21	69	\$364,400	\$5,281
Three Trees Ranch	Sharpsburg, GA	April 23	182	\$3,355,024	\$18,434
Virginia Beef Expo	Harrisonburg, VA	April 20	50	\$180,925	\$3,619
West Virginia Beef Expo	Weston, WV	April 14	49	\$88,352	\$1,803
WR Bar Ranch	Pequot Lakes, MN	April 28	81	\$128,350	\$1,585
Wye Angus/Maryland Bull Test	Queenstown, MD	April 7	44	\$148,614	\$3,378

A7