

ASSOCIATION HIGHLIGHTS



Director of Communications and Public Relations

Make National Western Plans Now and Save on Hotel, Air

Come mid-January we need a break from the routine of winter chores, and what better, tax deductible, way to do it than to take in all the Angus activities at the 1986 National Western Stock Show in Denver on Jan. 10-12. And now is the time to make your hotel and airline reservations. The Denver Marriott-City Center is the headquarters hotel. We have a block of rooms reserved at special convention rates. Free shuttle service will be available from the hotel to the show. Make your own reservations by calling (303) 297-1300 and identify yourself with the American Angus Assn. You must make reservations before Dec. 20. Frontier Airlines is again the official air carrier for the American Angus Assn. They offer special rates and the pledge to help you obtain the lowest possible fare in any domestic market. You or your travel agent can call them toll free at 1 (800) 525-1090 and identify yourself as a 101106 caller. You need that number to get the low rate.

Another Schedule Change For 1986 National Western

The Angus schedule has been changed again this year by National Western officials. The sale cattle judging starts things off on Friday, Jan. 10. Saturday is a big day with the female judging, the Angus sale at 1:30 p.m. and the Angus Reception at the Denver Marriott that evening. At the reception this year, entertainment and refreshments will be provided courtesy of Leatherstocking Farm of Easton, N.Y. The bulls will be judged on Sunday. All junior activities are nearly a week later on Jan. 16 and 17. Complete National Western information is included elsewhere in this issue of the Angus Journal.

Sign Up New Assn. Members, Win Prizes and Recognition

Each time you sell a registered Angus to someone who isn't a member of the American Angus Assn., try to get those people signed up as new members as well. You will do them a favor and you may win prizes as part of the 1986 Angus Membership Drive. For example, a beautiful new Angus lapel pin is the prize for signing up just two new members, and your prize gets better as your total sales go up. Write to the Association for a special

membership campaign pack. The important thing is that you put your name and member code on every membership application you hand out. Then you'll automatically be credited with the sale. Check the Membership Drive ad elsewhere in this issue.

Don't Forget National Conference Set for Sept. 11-12, 1986

We are going to keep reminding you each month of the big National Angus Conference that is set for Sept. 11-12, 1986, here at the American Angus Assn. headquarters. Mark your calendar now and plan to attend. If you'll be involved in planning state Angus association programs next year, organize a bus tour that will end up in St. Joseph for the conference. It will give your members an opportunity to tour the Association headquarters as well as take part in an entertaining and very educational program.

We Have Pens and Pins To Help Promote Angus

If you're looking for a nice small thank-you gift to give customers or someone who does you a favor, you might consider an Angus pen or an Angus pin. You're familiar with the red ballpoint pens that have an Angus

For your reference...

In keeping with the open policy of the American Angus Assn., a Breeders' Reference is published periodically in the Angus Journal to inform breeders of bulls determined free of genetic defects, those determined carriers of genetic defects or genetic factors and those determined carriers of nontraditional blood.

As this list is updated, additions will appear periodically in the Journal. The following animal has been added to the Breeders' Reference.

The bull, **Nelson Gold Dust**, registration number 10356646, a 1-10-83 son of KAF Gold Strike and owned by Larry D. Earhart, Powell, Wyo., has been identified as a carrier of the red gene.

model on the top. The Association has had them for years, and they currently sell for \$2.50 each. The new Angus lapel pins are attractive pieces of jewelry that can also be worn on a sweater or scarf. Both items are unique. Also, don't forget that the Association stocks a distinctive desk pen set for \$20. It even has a brass plate to be engraved for presentation. And for a really neat gift, you can't beat the new Angus bull model by western artist Jim Reno. It is 8¼ by 13 inches on a solid walnut base and sells for \$105, postage paid and insured. For a list of all the supplies and promotional items available from the Association, check the order blank that was included with the last work that was sent back to you from St. Joseph.

**February 1 is Deadline
For Pathfinder Records**

If you have cows that you think might qualify for the 1986 Pathfinder program, you need to have their current progeny records in to the Association by Feb. 1. The report will be issued in the May issue. The Pathfinder program identifies cows that, as John Crouch says, "don't make a mistake." They must calve early, calve regularly and produce calves that are above average in the herd.

**Premier Donates Heifer
For Angus Foundation Sale**

Premier of Howell, Mich., has donated a daughter of Celebration to the Angus Foundation. The heifer, along with an insurance, A.I. and embryo flush package, will be auctioned off to benefit the Angus Foundation at the beginning of the National Western Sale at 1:30 p.m., Saturday, Jan. 11. The total sale package, which goes to support the work of the National Junior Angus Assn., has sold for around \$20,000 the past few years.

**Correct Association Fees
Avoid Delays In Work**

Following are the correct fees for various American Angus Assn. services. The major cause of work being delayed is that many members do not send the correct amount of money with their work. This information will appear monthly in the Journal.

REGISTRATIONS

Applications for animals from birth to 3 months of age \$6
 Applications for animals from 3 to 10 months of age \$8
 Applications for animals 10 to 12 months of age \$13
 Applications for animals over 12 months of age \$26
 (Performance certificates \$1 more than above rates)

TRANSFERS

Applications received within 30 days from sale date \$5
 Applications received 30 to 60 days from sale date \$7
 Applications received after 60 days from sale date \$12
 (Performance certificates free on transfers)

MISCELLANEOUS

AHIR fee per first submitted weight per animal \$1
 A.I. Service Certificate \$10
 Regular Membership (subject to \$10 annual dues) \$20
 Junior Membership (under 21 years of age) \$20
 Convert Junior to Regular Membership \$15
 Embryo Calves regular registration fee plus \$25 per calf

**For Your Winter Programs
Use Angus Audiovisuals**

If you are in charge of a program this winter, either Angus or general livestock, you may want to take advan-

tage of the various Angus audiovisuals available from the Association. For almost any livestock group the newest Angus motion picture, "The Good Life—Breeding Registered Angus," will be a welcome treat. The award-winning film centers more on people than cattle and shows the wide diversity in people involved in the registered cattle business. To schedule the film just write or telephone the Association. Also, ask for a complete list of the audiovisual programs and how to obtain them. Don't forget that your Regional Manager has many of the slide shows on 110 cassettes. They will ship you the equipment and the show if they're not able to attend your program in person.



AMERICAN ANGUS ASSOCIATION

3201 FREDERICK BLVD.
ST. JOSEPH, MO. 64501 • (816) 233-3101

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REGIONAL MANAGERS—Refer to page 4.