

Association Highlights

- Don't miss AHIR submission deadline
- Fiscal year 2000 numbers show Association growth
- Four to be inducted into Angus Heritage Foundation

AHIR deadline is Nov. 17

The deadline for submitting weight records to be included in the spring 2001 analysis of the National Cattle Evaluation (NCE) is Friday, Nov. 17. In order to ensure inclusion in the spring analysis, weights must be in the Association office by Nov. 17.

Association sees growth in fiscal year 2000

The Association's fiscal year, which ended Sept. 30, saw increases in nearly every area of business. The demands for Angus genetics and for *Certified Angus Beef*[™] (CAB[®]) product continue to grow.

Registration of Angus cattle reached 271,222 an increase of 3.95% and a 20-year high for the Association. Of that total, 20,383 were calves produced by embryo transfer (ET), marking a 10.44% increase in that category. Transfers for the year were up, at 169,232, an increase of 11.79% from fiscal year (FY) 1999.

Regular membership also continued to climb. New regular members in FY 2000 totaled 3,012, an increase of 11.1% since last year. Junior memberships were down 0.65% for the year.

As performance records continue to be important in the breeding and marketing of Angus genetics, members reported an all-time-high number of weight records to the Performance Programs Department, submitting 684,895 in all, which was a 6.7% increase from the previous year. The total breaks down to 272,885 birth weights, 272,462 weaning weights and 139,548 yearling weights.

Sales of CAB product topped the half-billion-pound mark, maintaining CAB's position as the largest breed-specific branded beef program in the world, with a 14.6% increase in sales from FY 1999. Retail licensees sold 306 million pounds (lb.), the largest portion of total sales, while foodservice licensees sold 140 million lb. International licensees contributed 68 million lb. to total sales.

In all, 10.5 million cattle were visually identified for the program, a 10.5% increase from 1999. Of those cattle, 1.92 million head met CAB carcass specifications.

Burke wins membership contest

Tom Burke, Smithville, Mo., is the Association's membership sales contest winner. His efforts recruited 172 new members for the Association and won him a box of CAB steaks. Second-place honors in the contest go to Belle Point Ranch, Fort Smith, Ark., who recruited 25 new members.

All other members who recruited two or more members during the fiscal year were eligible for a drawing to win a free round trip to either the Association Annual Meeting or to the Cattle Industry Annual Convention and Trade Show. The winner of this year's drawing was Lawrence Cokeley, Pennsboro, W. Va.

To participate in the contest, write your name or member code in the margin of membership applications, then give them to nonmembers who purchase cattle. The Association will keep track of your score. Application blanks are available from the Association office.

Angus Heritage Foundation inductees named

Four individuals who have made significant contributions to the Angus breed have been selected for induction into the Angus Heritage Foundation. They will be honored at the Association's Annual Banquet during the Annual Meeting in Louisville, Ky.

The 2000 honorees include Bill Borrer, Gerber, Calif.; Pat Goggins, Billings, Mont.; and Bob Van Stavern, Columbus, Ohio. Clarence Hillman will be inducted posthumously.

Complete biographies of the inductees will be published in the December *Angus Journal*.

NWSS entries due Nov. 15

Exhibitors have until Nov. 15 to submit entries to the 2000 National Western Stock Show (NWSS). For a show catalog, contact the NWSS directly at (303) 297-1166.

Book Denver plane tickets now

Now is the time to make travel plans for the NWSS. For the event, the Association has secured a special discount agreement with

United Airlines. A 5% discount off the lowest applicable fare will be offered ONLY when you or your travel agent calls United's toll-free number (1-800-521-4041) and refers to meeting ID No. 551SG.

Also note that an additional 5% discount will apply when you purchase your ticket at least 60 days before the travel date. Discounts apply on United, Shuttle by United and United Express flights.

Denver Marriott City Center is NWSS headquarters

The NWSS Angus headquarters is the Denver Marriott City Center Hotel. A special Angus room rate of \$80, plus tax, has been negotiated, which includes up to two people per room. Additional people per room are \$10 each. Call the hotel directly at (303) 297-1300 to make reservations. Request the American Angus Association room block to get the special rate.

Angus activities will begin on Wednesday, Jan. 10, at 8 a.m. with the junior heifer show and the open female show. The Angus sale cattle will be judged Thursday at 8 a.m. with the sale following at 2 p.m. The Angus reception will be that evening at the Denver Marriott City Center Hotel. The open bull show will be Friday, Jan. 12, followed by the Foundation Female Sale. The carload and pen bull shows in the yards will complete the event on Saturday, Jan. 13.

Sitz offering to headline Foundation Heifer Package

The sale of the Angus Foundation Heifer Package will highlight the NWSS and will take place at the start of the 2001 National Western Angus Bull Sale, Thursday, Jan. 11.

This year's offering will feature a pick of the Sitz Angus 2000 heifer calf crop. The Association thanks Jim Sitz, Dillon, Mont., and Bob Sitz, Harrison, Mont., for their generous donation. The package also will include:

- 30 days of free insurance from the date of sale, from American Live Stock Insurance Co., Geneva, Ill.;
- Free transportation to the buyer's ranch or farm provided by Lathrop Livestock Transportation, Dundee, Ill.;
- A flush and three embryo transplants into the buyer's recipients from Trans Ova Genetics, Sioux Center, Iowa; and
- Ivomec[®] provided by Merial.

All proceeds from the sale of the Foundation Heifer Package go to the Angus Foundation, which supports youth, education and research in the Angus breed. For more information about the Foundation Heifer Package, contact James Fisher at (816) 383-5100 or jfisher@angus.org.

Board selects sites for junior shows

Site selections for various junior Angus shows were approved by the Association's Board of Directors at its regular meeting, Sept. 13-15 in Saint Joseph, Mo. (See page 191 for highlights of the meeting.)

The 2001 Western Regional will be in Reno, Nev., April 27-28. The 2001 Eastern Regional is June 22-24 in Tupelo, Miss. The 2001 National Junior Angus Show (NJAS) is in Denver, Colo., July 9-14.

Regional preview shows for 2001 include the Atlantic National in Timonium, Md.; Mid-Atlantic Junior Angus Classic, Harrisonburg, Va.; and the Northwest Regional Preview in Prineville, Ore.

The 2002 Western Regional Junior show will be in Reno, Nev., in conjunction with the Western National Angus Futurity. The Maryland Junior Angus Association will host the 2002 Eastern Regional, and the 2002 NJAS will be July 8-13 in Milwaukee, Wis.

Book World Forum trip now

Your opportunity to visit the home of the breed awaits you on the 2001 World Angus Forum Tour. Conducted every four years, the World Angus Forum brings Angus breeders from around the world together to collaborate on Angus issues.

Stirling, Scotland, is the site for the 2001 World Angus Forum. The American Angus Association is offering a tour package for breeders who are interested in attending.

Two options are available. The Scotland-only tour departs June 12, returns June 23, and includes a pre-Forum tour of Scotland and the Forum program in Stirling. The second tour departs June 12, returns July 6, and includes the Scotland tour, the Forum program and an additional tour to Wales, Ireland and England.

Both packages include hotels, airfare, transportation and most meals during the stay. Reservations are being accepted now. Call Terry Steele at Anchors Away Cruises & Tours at 1-800-527-8666, Ext. 203, or send e-mail to terrys@anchorsawaycruises.com, to reserve your space. Steele will have a booth in the lobby of the Executive West Hotel during the NAILE and will be available to talk with breeders about the trip.

Holiday gift ideas

As the holiday season approaches, here are a few ideas for the Angus enthusiasts on your Christmas list:

Profitmaker Prints—The Angus Foundation is offering a set of four 11x14-in. black-and-white frameable prints to anyone who makes a \$100 contribution. The prints are of original grease-pencil drawings by Frank Murphy and feature farm scenes

AMERICAN ANGUS ASSOCIATION

3201 Frederick Ave., Saint Joseph, MO 64506-2997

Office hours: (M-F) 8 a.m. to 4:30 p.m. (Central time)

phone: (816) 383-5100 • fax: (816) 233-9703

home page: www.angus.org • e-mail: angus@angus.org

OFFICERS

President—Charles "Bud" Smith Jr., 5202 E. Hwy. 80, Russell Springs, KY 42642

Executive Vice President—Richard L. "Dick" Spader, 3201 Frederick Ave., Saint Joseph, MO 64506-2997

Vice President—Howard Hillman, 201 E. Deer Haven Place, Sioux Falls, SD 57105; e-mail: hillman@prairie.lakes.com

Treasurer—Leroy Baldwin, 3660 N.W. 56th St., Ocala, FL 34475

BOARD OF DIRECTORS

Terms Expiring 2000—

Keith Arntzen, 41 Arntzen Lane, Hilger, MT 59451

Leroy Baldwin, 3660 N.W. 56th St., Ocala, FL 34475

Henry Bergfeld, 31842 Acker Rd., PO Box 638,

Summitville, OH 43962

Minnie Lou Bradley, RR 2, Box 152, Memphis, TX

79245; e-mail: bradley3ranch@txsys.net

Abbie Nelson, 12211 Pear Lane, Wilton, CA 95693;

e-mail: 5StarAngus@compuserve.com

Terms Expiring 2001—

Steve Brooks, Rt. 1, Box 25, Bowman, ND 58623

John Curtin, 1942 E. 2400 N. Rd., Blue Mound, IL

62513

Ben Eggers, 3939 S. Clark, Mexico, MO 65265;

e-mail: eggers@sockets.net

Jot Hartley, 106 E. Canadian Ave., PO Box 553,

Vinita, OK 74301; e-mail: Travis-Jimmy@MSN.com

Cecil McCurry, Box 398, Mount Hope, KS 67108; e-mail: SandyHill@aol.com

Terms Expiring 2002—

Leo Baker, RR 1, Box 39, Saint Onge, SD 57779;

e-mail: msbaker@dtgnet.com

Jim Bradford, 1454 Hwy. 44, Guthrie Center, IA 50115

Joe Elliott, 1291 Stroudville Rd., Adams, TN 37010

Brian McCulloh, RR 4, Box 192, Viroqua, WI 54665;

e-mail: woodhill@mwt.net

Lowell Minert, Box 68, Hwy. 91, Dunning, NE 68833

AMERICAN ANGUS AUXILIARY

President—Yvonne Hinman, PO Box 220, Malta,

MT 59538; (406) 654-1809

AMERICAN ANGUS ASSOCIATION—

ADMINISTRATIVE STAFF

Activities—Bryce Schumann, director

Administrative Secretary—Pat Musil

Angus Information Management Software—

Scott Johnson, director

Commercial Relations—Bill Bowman, director

Communications and Public Relations—Susan

Rhode, director; Shelia Stannard, assistant director

Information Systems—Lou Ann Adams, director

Finance—Richard Wilson, director

Junior Activities—James Fisher, director

Member Services and Office Management—

Donald R. Painter, director; Donna Holmes,

assistant

Performance Programs—John R. Crouch,

director; Bill Bowman, assistant director

REGIONAL MANAGERS—Refer to page 207.

CERTIFIED ANGUS BEEF LLC

President—Jim Riemann, 206 Riffel Rd., Wooster,

OH 44691-7087; (330) 345-2333. For a CAB staff

listing, refer to page 70.

CURRENT FEES

Following are the correct fees for various American Angus Association services. The major cause of work being delayed is many members do not send the correct amount of money with their work.

REGISTRATIONS

Applications for animals from birth to 4 months of age	\$7
Applications for animals from 4 to 10 months of age	\$9
Applications for animals 10 to 12 months of age	\$14
Applications for animals over 12 months of age	\$27

TRANSFERS

Applications received within 30 days from sale date	\$5
Applications received 30 to 60 days from sale date	\$7
Applications received after 60 days from sale date	\$12

MISCELLANEOUS

AHIR fee per weaning weight	\$3
AI Service Certificate	\$10
Regular Membership (subject to \$40 annual renewal dues)	\$50
Junior Membership (under 21 years of age)	\$20
Convert Junior to Regular Membership	\$45
Embryo Calves regular registration fee plus \$10 per calf	

Rules of the American Angus Association are included in the *Breeder's Reference Guide*. Copies are available free from the American Angus Association.

used in Association advertising campaigns from 1966 to 1970. To order, call the Junior Activities Department at (816) 383-5100.

Angus Auxiliary Merchandise—The American Angus Auxiliary now offers a greater variety of gifts. There's something for everyone in this selection of Angus clothing, jewelry, office supplies and promotional items. Order online at www.angus.org (click on "Auxiliary"), contact Marjorie Perkins at (830) 236-5897 or e-mail rmckp@gvct.com.

The National Junior Angus Association (NJAA) also has merchandise available,

including caps and shirts. All proceeds go to the Angus Foundation. For styles, prices and sizes, call the Junior Activities Department.

Enroll now in computer cow-calf game

Both juniors and adults are eligible to compete in the computer cow-calf game. To receive your "game" herd and a battery of herd bulls, call the Junior Activities Department. The deadline to enroll in this year's game is Jan. 5. Junior members may participate free; adults, for \$15. 