

ASSOCIATION HIGHLIGHTS

Compiled by Julie Mais, editor

Angus Convention

The 2022 Angus Convention is set for Nov. 4-7 at the Salt Palace Convention Center in Salt Lake City, Utah.



This year's Angus Convention, hosted with the 139th Annual Convention of Delegates, offers cattlemen the opportunity to network with old and new friends throughout the trade show and participate in convention tours.

Take advantage of learning from industry professionals during Angus University-sponsored breakout sessions, and participate in hands-on education by attending a session in the cattle demonstration area.

The event also features grand-prize giveaways and the opportunity to meet and mingle with others during several of the receptions featuring *Certified Angus Beef*® (CAB)-brand meals.

At a glance

October 2022	
31	Talon internship host application deadline
November 2022	
4-7	Angus Convention, Salt Lake City, Utah
10	Full Circle Online Auction
15	Bull sale entries due

Visit the convention website, www.angusconvention.com, to register, make hotel reservations for the three-day event, and access a convention schedule, trade show map and more.

Annual Meeting Awards Dinner

Join us for an evening of awards, appreciation and food at the Angus Annual Meeting Awards Dinner Sunday, Nov. 6. Learn firsthand from past participants how programs and events sponsored by the Angus Foundation have influenced them, and recognize those who have influenced the industry.

The Association will recognize Roll-of-Victory (ROV) Show Program winners, Angus Heritage Foundation inductees and American Angus Auxiliary honorees, and a new Miss American Angus will be crowned.

For \$75 attendees can enjoy a CAB brand dinner while celebrating the Angus breed and its members. Sign up with your convention registration. For more information visit www.angusconvention.com.

Convention tours

National Angus Tour — Set your sights on the heart of the Wasatch valley as Angus enthusiasts take a trip to the Utah countryside Nov. 4, for the National Angus Tour. With two stops on Friday, Nov. 4, and an educational lunch, attendees are sure to broaden their horizons.

A brief hour north of the Salt Lake City metropolitan area sits JY Ferry & Son, Inc. A commercial cattle operation committed to conservation

thrives today in diversity. From the cow herd to the feedlot, Ferry & Son focuses highly on herd health. They also plant and harvest nutrient-rich crops like corn, alfalfa and wheat, as well as manage a wildlife population and private duck clubs.

Learning over lunch, tour participants will hear a presentation from Redd Summit. The local advisory group has a vast array of experience they use to help local ranchers mitigate their risks through different insurance policies.

The group will round out their day at Tarter Farm and Ranch Equipment. Get insight on the step-by-step process of gate production as you dive deep into manufacturing and more. Founded in 1945, Tarter prides themselves on the latest innovations, while building their products with the same grit and determination their customers have every day.

Those interested can sign up with convention registration for \$75.

Beef Blitz tour — Hit the road with CAB to see what happens to the beef you raise after it leaves the packer. The Beef Blitz tour Nov. 4, will take you inside foodservice distributor Lower Foods, retail distributor Associated Food Stores and the Wasatch Meats cut shop.

Enjoy lunch on and get to know those who sell the CAB brand. Hear how the work you do to ensure quality affects those at the other end of the supply chain.

Registration is \$50, and interested participants can sign up with convention registration.

Explore education at Angus Convention

Education is the compass of Angus Convention, guided by industry trends and the latest information to point producers down the right path.

Keynote sessions will highlight new things on the horizon. Hear from Angus leaders on the latest in the beef industry, genetic advancements and consumer trends.

Attend Angus University workshops to learn new ideas to take home to your operation. With twelve sessions to choose from, Sunday afternoon is sure to be a hit. Attend workshops on marketing, consumer trends, production topics and all things Angus.

Educational opportunities can also be found in trade show. Participants can experience live demonstrations and informational workshops in the demonstration area. With topics ranging from genetic advancement, animal health and husbandry, to marketing and risk management, there is something for all Angus breeders.

Full Circle Online Auction

The American Angus Auxiliary will host its annual Full Circle Online Auction, a national Angus consignment sale, Nov. 10 at www.anguslive.com.

The Full Circle Online Auction is an innovative, web-based consignment market that offers Angus breeders, families and allied industries the opportunity to both sell and buy, while making a substantial contribution to help ensure the sustainability of the Auxiliary's ongoing support of the Angus breed and its youth.

Proceeds will support the Auxiliary's mission, including breed promotion; beef education; and

youth development through various programs, awards and scholarships.

For any questions about the auction, contact Cortney Holshouser at kncholshouser@aol.com or 919-796-2346.

Bull Sale entries due Nov. 15

Angus members are invited to consign bulls to the 2023 National Angus Bull Sale Jan. 6, 2023, in Oklahoma City, Okla., at Cattlemen's Congress.

Upon entry, all bulls must possess a genomic profile, along with a complete set of expected progeny differences (EPDs) and dollar value indexes (\$Values). Any

bull that is a potential carrier for a genetic condition recognized by the American Angus Association must be tested free of that condition(s).

Those with Pen and Carload cattle will be encouraged to participate as well. Participants may designate an individual at time for entry or consign a "Pick of the Pen" or "Pick of the Carload."

A special advertising section will be available for consignors in the January 2023 *Angus Journal*. The entry deadline is Nov. 15.

For more details or to request an entry packet, contact Jeff Mafi, 816-344-4266 or jmafi@angus.com.

Gardiner joins Angus as regional manager



The American Angus Association welcomes Quannah Gardiner of Ashland, Kan., as the regional manager for the northwest region of the United States. As a fifth-generation Angus breeder, Gardiner brings industry knowledge and experience to his newly assigned territory.

"I am eager to learn how to best assist Angus producers in the Western U.S. and help them achieve their goals," Gardiner says. "Beef production in the West may slightly differ from the production environment in the Midwest; however, the goal across all production sectors is the same — producing the very best Angus beef in a sustainable environment."

In the regional manager position, Gardiner will work with breeders in the states of Washington, Oregon, Idaho and Hawaii to promote Angus cattle, improve management practices, inform producers about Association programs and services, and help locate Angus seedstock. He can also advise producers on marketing opportunities available through the Association, including advertising in the *Angus Journal*, *Angus Beef Bulletin*® and other avenues.

"The regional manager position combines three things I enjoy most — working with cattle, working with people, and most importantly, the opportunity to serve others," Gardiner says.

David Gazda, Association director of field services, says he's thrilled to have Gardiner as a part of the Angus regional manager team. "Quannah has a unique combination of seedstock experience and the ability to connect with commercial cattlemen that makes him a great fit."

Gardiner graduated from the University of Kansas with a bachelor's degree in secondary education. After completing a year as a rural high school teacher and athletics coach, he desired to return to his passion of the cattle industry.

As a longtime member of the Angus family, Gardiner's experience began on his family's seedstock operation, Gardiner Angus Ranch. Growing up, he participated in several National Junior Angus Shows and learned firsthand the responsibilities and value of the regional manager position.

Contact Gardiner at 620-635-0294.

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CURRENT ASSOCIATION FEES

Following are the correct fees for various American Angus Association services. Be sure to send the correct amount of money with the work being requested, as incorrect payments are the main cause of delays.

REGISTRATIONS

- Applications for animals less than 4 months of age\$12
- Applications for animals 4-10 months of age.....\$14
- Applications for animals 10-12 months of age.....\$19
- Applications for animals more than 12 months of age.....\$32

TRANSFERS

- Applications received less than 30 days from sale date\$5
- Applications received 30-60 days from sale date.....\$7
- Applications received more than 60 days from sale date\$12

MISCELLANEOUS

- Angus Herd Improvement Records (AHIR) fee (per first weight submitted)...\$3
- Artificial insemination (AI) service certificate.....\$10
- Regular annual membership\$80
- Regular annual membership with *Angus Journal* subscription...\$130
- Lifetime membership (optional to pay in three \$500/year installments)...\$1,500
- Junior annual membership (less than 21 years of age).....\$20
- Embryo-transfer (ET) cal.....regular registration fee plus \$10
- Cell-clone transplant calf.....regular registration fee plus \$50

BREEDER'S REFERENCE Symbols are used with a registration number to denote important information about an animal.

SYMBOL MEANING

#	Pathfinder cow or Pathfinder sire	@	Clone-ET
+	Embryo transfer calf	*	Parentage qualified to both parents and the mating
^	Cell clone		
%	Split-ET		

The American Angus Association currently recognizes the following genetic conditions:

CODE MEANING

AM	Arthrogryposis multiplex
CA	Contractural arachnodactyly
D2	PRKG2 gene mutation for dwarfism
DD	Developmental duplication
DM	Double muscling
DW	Dwarfism
HG	Horn gene
HI	Heterochromia irides
M1	nt821 mutation for double muscling
NH	Neuropathic hydrocephalus
OH	Oculocutaneous hypopigmentation
OS	Osteopetrosis
RD	Red gene
SN	Syndactyly
WT	Wild type color gene

The following single-letter descriptors appearing after a genetic condition code shall have the following meaning:

- P - refers to a "potential" carrier based on an ancestor known to carry that specific mutation.
- F - refers to an animal tested for one or more genetic conditions and determined to be "free" of that specific mutation.
- C - refers to an animal tested for one or more genetic conditions and determined to be a "carrier" of that specific mutation.
- A - refers to an animal tested for one or more genetic conditions and determined to be a carrier of two copies of that specific mutation. It may or may not exhibit the phenotype associated with that genetic condition.

DNA TESTING FEES

ANGUS GSSM POWERED BY NEOGEN[®]

- Neogen[®] Angus GSSM (includes Parentage)\$37
- Add Genetic Condition Bundle (includes AM, NH, CA, OS, DD, M1, D2, OH, and Coat Color).....\$18
- Add Coat Color.....\$5
- Add AM Test.....\$8
- Add NH Test.....\$8
- Add CA Test.....\$8
- Add OS Test.....\$8
- Add DD Test.....\$10
- Add M1 Test.....\$10
- Add OH Test.....\$8
- Add Dwarfism (D2) Test.....\$10
- Add BVD Test (Hair or TSU Only).....\$4.50

ZOETIS[®] GENOMIC TESTS

- Zoetis[®] HD50K (includes Parentage).....\$37
- Add Genetic Condition Bundle (includes AM, NH, CA, OS, DD, M1, D2, OH, and Coat Color).....\$18
- Add Coat Color.....\$5
- Add AM Test.....\$8
- Add NH Test.....\$8
- Add CA Test.....\$8
- Add OS Test.....\$8
- Add DD Test.....\$10
- Add M1 Test.....\$10
- Add OH Test.....\$8
- Add Dwarfism (D2) Test.....\$10
- Add BVD Test (Hair or TSU Only).....\$4.50

OTHER DNA TESTS

- Parentage.....\$18
- Genetic Condition Bundle (includes AM, NH, CA, OS, DD, M1, D2, OH, and Coat Color).....\$45
- Coat Color Test.....\$18
- Arthrogryposis Multiplex (AM) Test.....\$22
- Neuropathic Hydrocephalus (NH)Test.....\$22
- Contractural Arachnodactyly (CA) Test.....\$22
- Osteopetrosis (OS) Test.....\$22
- Developmental Duplication (DD) Test.....\$22
- Myostatin (M1) Test.....\$22
- Oculocutaneous Hypopigmentation (OH) Test.....\$18
- Dwarfism (D2) Test.....\$22

Rules of the American Angus Association are included in the Breeder's Reference Guide. Free copies are available from the Association. An online version is available through the "Rules and Forms" link at www.angus.org.

- The following letter designations describe cases in which there is more than one genetic condition present:
- XF - Free of more than one genetic condition.
 - XC - Carrier of more than one genetic condition.
 - XA - Affected of more than one genetic condition.
 - RTF - Recessive trait free (produced 35 or more calves from daughters without a genetic defect).

org; Alex Tolbert, 706-338-8733 or atolbert@angus.org; your regional manager; or Caitlyn Brandt, American Angus Association Events and Junior Activities Department, at 816-383-5147.

Sale-day kit

Producers planning a fall sale can request a sale-day kit from the American Angus Association.

Go online and visit The Angus Brand at <https://shop.angus.org> to find educational and promotional information about the Angus breed and Association programs. Printed literature is free but will include the cost of shipping.

Don't miss the Conversation

There are some pasture chats or bull sale discussions that are just too good to keep to ourselves. We've swapped some deep thoughts with familiar breeders on *The Angus Conversation*, the new *Angus Journal* podcast. Catch up on these latest episodes anywhere you listen to podcasts:

"From the Dining Room to the Board Room: Dal Porto and Connealy Discuss Decisions"

"The Heritage of Change: Rishel and Patterson Talk the Then and Now"

"A Good Bull vs. Great Bull and Other Insight From Jarold Callahan"

Keep up on all things Angus. Be part of the conversation. For more information, visit www.TheAngusConversation.com.

SCAN TO LISTEN

or visit www.theangusconversation.com



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ANADA 200-591, Approved by FDA

Norfenicol®
(florfenicol)
 Injectable Solution
 300 mg/mL

For intramuscular and subcutaneous use in beef and non-lactating dairy cattle only.

BRIEF SUMMARY (For full Prescribing Information, see package insert.)

INDICATIONS: Norfenicol is indicated for treatment of bovine respiratory disease (BRD) associated with *Mannheimia haemolytica*, *Pasteurella multocida*, and *Histophilus somni*, and for the treatment of foot rot. Also, it is indicated for control of respiratory disease in cattle at high risk of developing BRD associated with *M. haemolytica*, *P. multocida*, and *H. somni*.

CONTRAINDICATIONS: Do not use in animals that have shown hypersensitivity to florfenicol.

NOT FOR HUMAN USE.

KEEP OUT OF REACH OF CHILDREN.

Can be irritating to skin and eyes. Avoid direct contact with skin, eyes, and clothing. In case of accidental eye exposure, flush with water for 15 minutes. In case of accidental skin exposure, wash with soap and water. Remove contaminated clothing. Consult physician if irritation persists. Accidental injection of this product may cause local irritation. Consult physician immediately. The risk information provided here is not comprehensive. To learn more, talk about Norfenicol with your veterinarian.

For customer service, adverse effects reporting, or to obtain a copy of the MSDS or FDA-approved package insert, call 1-866-591-5777.

PRECAUTIONS: Not for use in animals intended for breeding. Effects on bovine reproductive performance, pregnancy, and lactation have not been determined. Intramuscular injection may result in local tissue reaction which persists beyond 28 days. This may result in trim loss at slaughter. Tissue reaction at injection sites other than the neck is likely to be more severe.

RESIDUE WARNINGS: Animals intended for human consumption must not be slaughtered within 28 days of the last intramuscular treatment. Animals intended for human consumption must not be slaughtered within 33 days of subcutaneous treatment. Not approved for use in female dairy cattle 20 months of age or older, including dry dairy cows as such use may cause drug residues in milk and/or in calves born to these cows. A withdrawal period has not been established in pre-ruminating calves. Do not use in calves to be processed for veal.

ADVERSE REACTIONS: Inappetence, decreased water consumption, or diarrhea may occur transiently.

Manufactured by:
 Norbrook Laboratories Limited, Newry,
 BT35 6PU, Co. Down, Northern Ireland.

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directly to your Inbox. Or choose the *AJ Weekly* option to get a Friday roundup of the headlines.

This month, listen as the board of directors candidates talk through opportunities and challenges in the breed, along with more about themselves and their backgrounds. The interview series will drop in early October to give members a chance to hear them before the Annual Meeting in November.

The *AJ Daily* is a five-times-per-week e-newsletter tailored for Angus breeders. Those who prefer to listen to their news can access the audio version. Click on the link provided in the email or subscribe to the *AJ Daily* wherever you listen to podcasts.

Subscribe at www.anguselist.com to stay up to date on industry news, current events and upcoming sales.

Apply for CAB's Youth Beef Leaders Seminar

The ultimate beef experience for college students is accepting applications until Oct. 16. Youth Beef Leaders Seminar brings the industry's elite young leaders together in Wooster, Ohio, for two days of learning and networking. See behind the scenes at the world's largest beef brand, get hands-on in the Meat Lab with CAB meat scientists and satisfy your taste buds with meals prepared by the brand's chefs.

Selected students will get an all-expense paid trip to CAB for December 14-16, 2022. Please share applications with college students you know:

www.CertifiedAngusBeef.com/recruiting.

Black Books available

Order 2023 Angus Black Books now. The pocket-sized books

include a calendar and space to keep management records on your cow herd. Any quantity is available for \$4.50 each.

To order, call 816-383-5100 or email blackbooks@angus.org.

Apply to host Talon intern

Angus breeders interested in hosting a Talon intern during the summer or fall of 2023 at their operation can now apply.

The Talon Internship is part of the legacy of the late Cam Cooper of the Talon Ranch in Twin Bridges, Mont. The internship program offers hosts the opportunity to mentor young people interested in learning and actively participating in farm or ranch activities. Through the generous estate gifts from Cam, the interns are paid through her fund at the Angus Foundation.

For more information and to apply, visit the Talon Youth Internship page at www.angusfoundation.org under the "What We Do" tab.

Host applications are due to the Angus Foundation by Oct. 31.

DNA sample collection

To best serve the membership, the American Angus Association and Angus Genetics Inc. (AGI) are currently only accepting sample collection types in the form of Allflex Tissue Sample Units (TSUs) as well as hair or blood samples on appropriate DNA cards. At this time, the Association and AGI are not accepting the yellow, Z Tag (TSO) TSU. If you have questions about the approved tools, please contact an AGI representative at 816-383-5100. 