



*Sales talk judges Auctioneer Jerry Lehmann of Platte City, Mo., and Bill Jackson, Kansas State University deliberate.*



*Julia Crenshaw-Smith, Manhattan, diligently writes the answers to the herdsmanship quiz.*

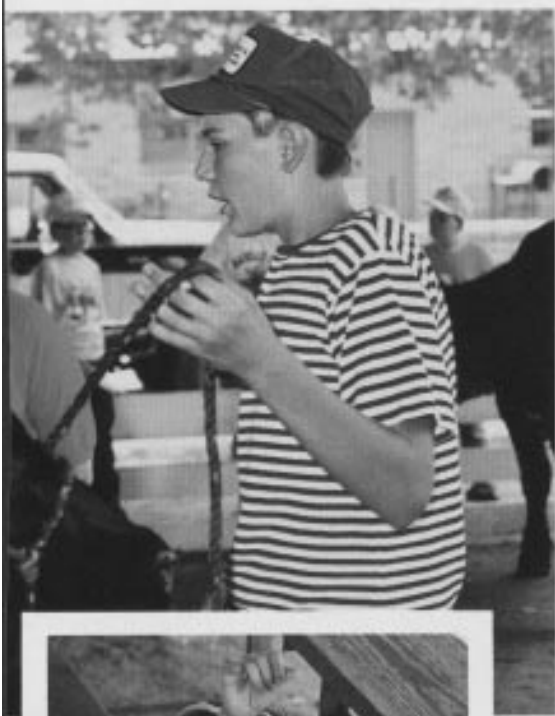


*Spencer Schrader, Council Grove, reads each question thoroughly on his herdsmanship quiz.*

# Blazing New Trails

*The historic town of Abilene, Kansas was the site of the state junior Angus preview show. Aside from showing, juniors put their cattle knowledge to the test and sharpened their communications skills.*

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*Photo story by Lisa Hawkins  
Contributing photographer  
Don Laughlin*



*Leslie Hedstrom, Lost Springs, listens to clipping tips given by Kent Remmers, Lost Springs.*



*(top) Tyson Buchman, Council Grove, tries to sell his steer to judges Keith Zoellner of Kansas State University, and Lisa Hawkins, NJAA board member, during the sales talk competition.*

*(inset) While the big kids took the herdsmanship quiz, the young people colored parts of a beef animal. Gena Sankey, Council Grove, answers a question.*

*(left) Keith Zoellner and Lisa Hawkins listen to junior division winner Jesse McCurry's sales pitch.*

