ASSOCIATION HIGHLIGHTS

Compiled by Julie Mais, editor

Return delegate ballots

It's time to vote for the members you wish to represent you as state and district delegates at the American Angus Association Annual Convention of Delegates this November. Delegate nominations received by the June 10 deadline were used to prepare state/district ballots with the names of eligible nominees. Ballots were mailed in early July to all eligible voting members.

All ballots must be received in the Association office no later than 4:30 p.m. CDT Tuesday, Aug. 9, to be counted. To ensure a valid ballot, vote for no more than the designated number of delegates listed at the top

At a glance

August 2022

- 1 Board of Directors candidate résumés due
- 11 Lunch & Learn: DNA sampling
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- 25 Lunch & Learn: Subjective scoring
- 23-24 Feeding Quality Forum

November 2022

- 4-7 Angus Convention, Salt Lake City, Utah
- 10 Full Circle Online Auction

of the ballot and remember to sign the document before mailing.

Elected delegates will conduct Association business at the 139th Annual Convention of Delegates during the Angus Convention Nov. 4-7 in Salt Lake City, Utah.

Angus Convention registration open

Hosted with the 139th Annual Convention of Delegates, the Angus Convention, Nov. 4-7 at the Salt Palace Convention Center in Salt Lake City, Utah, offers hands-on education, face-to-face networking and entertainment.

Registration and hotel reservations for the 2022 Angus Convention and Trade Show opened July 1.

For more information, turn to page 78 or visit *www.angusconvention.com*.

Candidate résumés

Association members seeking election to the Board of Directors of the American Angus Association may send a short biography, along with a photo, to Editor Julie Mais by Aug. 1. Biographies and photos submitted by the deadline will be published in the October *Angus Journal*, prior to the election at the Annual Meeting in November.

Biographies should be approximately 500-700 words and will be shortened if necessary.

AJ Daily e-newsletter

Get the latest Angus news and industry information delivered to your inbox on a daily basis.

The *AJ Daily* is an e-newsletter tailored for Angus breeders. The *AJ*

Daily also offers an audio version of the daily email. Click on the link provided in the email to "listen now," or subscribe to the *AJ Daily* wherever you listen to podcasts.

Subscribe at *www.anguselist.com* to stay up to date on industry news, current events and upcoming sales.

Full Circle Online Auction

The American Angus Auxiliary will host its annual Full Circle Online Auction, a national Angus consignment sale.

The Full Circle Online Auction is an innovative, web-based consignment market that offers Angus breeders, families and allied industries the opportunity to both sell and buy, while making a substantial contribution to help ensure the sustainability of the Auxiliary's ongoing support of the Angus breed and its youth.

Hosted by *www.anguslive.com*, the auction is set for Nov. 10. Proceeds will support the Auxiliary's mission, including breed promotion, beef education and youth development through various programs, awards and scholarships.

The Auxiliary is currently seeking a wide variety of items with a fair market value in excess of \$100. Auction categories include Angus memorabilia/collectibles, games/toys, vacation packages, home décor, cattle services, embryo/semen packages and other useful items.

Consignments received by Aug. 1 will receive 90 days of advertising, including an ad in the *Angus Journal*.

For a consignment contract and more information, visit

www.angusauxiliary.com.

For questions about the auction, contact Cortney Holshouser at kncholshouser@aol.com or 919-796-2346.

Sale day kit

Producers planning a fall sale can request a sale-day kit from the American Angus Association.

Go online and visit The Angus Brand at *https://shop.angus.org* to find educational and promotional information about the Angus breed and Association programs. Printed literature is free, but will include the cost of shipping.

Making Angus work for you

Each month, the *Angus at Work* podcast shares management, health, nutrition and marketing tips to help listeners make the most of their investment in Angus genetics. Find new episodes anywhere you get your podcasts — tune in for yourself and share with your customers.

Recent episodes include:

- "Increase Revenue Tips to Add Enterprises," with Stephanie Mock, Kualoa Ranch, and Andrew Donnell, Donnell Century Farm
- "How Do Angus Commercial Programs Work for You?," with Ginette Gottswiller and Troy Marshall, American Angus Association

SCAN TO LISTEN or visit *bit.ly/AngusAtWork1*



Coleman Angus to donate 2023 Angus Foundation Heifer Package

The 2023 Angus Foundation Heifer Package will be donated by Coleman Angus of Charlo, Mont. The heifer, Coleman Chloe 173 (AAA



by Briley Richard, American Angus Association



The American Angus Association welcomes Austin Flynn of Porterville, Calif., as the regional manager for Arizona, California, Nevada and Utah. Flynn joins the Association with several years of experience in cattle management and production practices.

"I admire the Angus breed's reputation as an industry leader and continuous push to help commercial cattlemen improve their product by adding value to their calves," Flynn says. "I look forward to traveling throughout the region to meet the members, learn about their diverse operations and help provide Association services."

Flynn will work with breeders to promote Angus cattle,

improve management practices, inform cattlemen and women about Association programs and services, and help locate Angus seedstock. He can also advise producers on marketing opportunities available through the Association, including advertising in the *Angus Journal* and *Angus Beef Bulletin*[®].

"We are thrilled to add Austin to the regional manager team," says David Gazda, Association director of field services. "His experience in the beef industry will allow him to be a great asset to the members and commercial cattlemen in his region."

Flynn comes to the Association from EZ Angus Ranch, where he served as the assistant manager, overseeing the cow-calf herd, breeding details and preparing the cattle and video marketing tools for sales. Prior to his position at EZ, he worked for Basin Angus Ranch and Perry Show Cattle, where he gained relevant skills in seedstock production and customer relations.

Flynn studied at the University of California, Santa Barbara before transferring to Oklahoma State University, where he earned a bachelor's degree in animal science.

Flynn began his role in Region 11 on June 13.

+* 20076459), is the highest Maternal Weaned Calf Value (\$M)-valued Coleman Chloe female in the ranch's herd and is backed by a pedigree represented by the operation's most notable cow families.

The heifer will be offered Jan. 6, prior to the start of the 84th National Angus Bull Sale during Cattlemen's Congress to support the Angus Foundation's mission of furthering Angus education, youth and research efforts.

For more information about the 2023 Angus Foundation Heifer Package, contact Jaclyn Upperman at jupperman@angus.org or visit www.angusfoundation.org.

Data collection Lunch and Learn sessions

American Angus Association Lunch and Learn sessions give cattlemen the opportunity to learn information in a more in-depth, hands-on approach while addressing frequently asked questions about Association programs and services.

August: Data Collection

Do you collect data on your herd? Are you doing it the correct way and at the correct time? Why is all of this data valuable, and what purpose does it serve?

Attend one or all of the upcoming sessions to learn about how to collect

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CURRENT ASSOCIATION FEES

Following are the correct fees for various American Angus Association services. Be sure to send the correct amount of money with the work being requested, as incorrect payments are the main cause of delays.

REGISTRATIONS

Applications for animals less than 4 months of age	\$12
Applications for animals 4-10 months of age	\$14
Applications for animals 10-12 months of age	\$19
Applications for animals more than 12 months of age	\$32

TRANSFERS

Applications received less than 30 days from sale date	.\$5
Applications received 30-60 days from sale date	.\$7
Applications received more than 60 days from sale date	.\$12

MISCELLANEOUS

Angus Herd Improvement Records (AHIR') fee (per first weight submitted)\$3
Artificial insemination (AI) service certificate\$10
Regular annual membership\$80
Regular annual membership with Angus Journal subscription\$130
Lifetime membership (optional to pay in three \$500/year installments)\$1,500
Junior annual membership (less than 21 years of age)\$20
Embryo-transfer (ET) calregular registration fee plus \$10
Cell-clone transplant calfregular registration fee plus \$50

BREEDER'S REFERENCE Symbols are used with a registration number to denote important information about an animal.

SYM	IBOL	MEANING
#		finder cow or

SUL MEANING		
Pathfinder cow or	@	Clone-ET
Pathfinder sire	*	Parentage qualified to both
Embrvo transfer calf		parents and the mating

- ٨ Cell clone
- % Split-ET

The American Angus Association currently recognizes the following genetic conditions:

CODE MEANING

- AM Arthrogryposis multiplex
- CA Contractural arachnodactyly
- D2 PRKG2 gene mutation for dwarfism
- DD Developmental duplication
- DM Double muscling
- DW Dwarfism
- HG Horn gene
- HL Heterochromia irides M1
- nt821 mutation for double muscling NH Neuropathic hydrocephalus
- OH Oculocutaneous hypopigmentation
- 0S Osteopetrosis
- RD Red gene
- SN Syndactyly
- WT Wild type color gene

The following single-letter descriptors appearing after a genetic condition code shall have the following meaning:

- P refers to a "potential" carrier based on an ancestor known to carry that specific mutation.
- F refers to an animal tested for one or more genetic conditions and determined to be "free" of that specific mutation.
- C refers to an animal tested for one or more genetic conditions and determined to be a "carrier" of that specific mutation.
- A refers to an animal tested for one or more genetic conditions and determined to be a carrier of two copies of that specific mutation. It may or may not exhibit the phenotype associated with that genetic condition.

DNA TESTING FEES

ANGUS GSSM POWERED BY NEOGEN®

ZOETIS® GENOMIC TESTS

Zoetis® HD50K (includes Parentage)\$37
Add Genetic Condition Bundle (includes AM, NH
CA, OS, DD, M1, D2, OH, and Coat Color)\$18
Add Coat Color\$5
Add AM Test\$8
Add NH Test\$8
Add CA Test\$8
Add OS Test\$8
Add DD Test\$10
Add M1 Test\$10
Add OH Test\$8
Add Dwarfism (D2) Test\$10
Add BVD Test (Hair or TSU Only)\$4.50

OTHER DNA TESTS

Parentage\$18
Genetic Condition Bundle (includes AM, NH,
CA, OS, DD, M1, D2, OH, and Coat Color) \$45
Coat Color Test\$18
Arthrogryposis Multiplex (AM) Test\$22
Neuropathic Hydrocephalus (NH)Test\$22
Contractural Arachnodactyly (CA) Test\$22
Osteopetrosis (OS) Test\$22
Developmental Duplication (DD) Test\$22
Myostatin (M1) Test\$22
Oculocutaneous Hypopigmentation (OH) Test\$18
Dwarfism (D2) Test\$22

Rules of the American Angus Association are included in the Breeder's Reference Guide. Free copies are available from the Association. An online version is available through the "Rules and Forms" link at www.angus.org.

The following letter designations describe cases in which there is more than one genetic condition present:

- XF Free of more than one genetic condition. XC - Carrier of more than one genetic condition.
- XA Affected of more than one genetic condition.
- RTF Recessive trait free (produced 35 or more calves from daughters without a genetic defect).

data, what data to collect, when you should collect and why it's important to collect data. Association staff will explain everything from DNA and phenotypes to subjective scores and how they play a role in the genetic evaluation.

Dive into the data in the following sessions and follow the link to register.

• Aug. 11 — Do's and Don'ts of DNA Sampling (https://bit.ly/AUdnall)

Attend this session to learn about tips and tricks to a successful DNA sample.

• Aug. 18 — Phenotype Collection: When and Why (https://bit.ly/ AUphenotypell)

Attend this session to learn what phenotypes you should be collecting, when and why they matter to the Association.

• Aug. 25 — Subjective Scoring: When and Why (https://bit.ly/ AUscoringll)

Attend this session to learn about taking subjective scores, how they compare in different environments and how the information is useful.

These sessions will be hosted at 12 p.m. Central, last between 20-30 minutes and allow for 10-15 minutes of auestions.

DNA sample collection

To best serve the membership, the American Angus Association and Angus Genetics Inc. (AGI) are currently only accepting sample collection types in the form of Allflex Tissue Sample Units (TSUs) as well as hair or blood samples on appropriate DNA cards. At this time, the Association and AGI are not accepting the yellow, Z Tag (TSO) TSU. If you have questions about the approved tools, please contact an AGI representative at 816-383-5100.