

Unlocking The Data Stronghold

Feedlots Seeking Angus Cattle

Responding to requests for information on operations feeding cattle, the American Angus Association's Commercial Relations Department has assembled a list of feedlots interested in Angus genetics. This resource includes vital information, services available and marketing options on each of the feedlots that responded to an Association mailing. Following is a condensed version of that resource. For more information, call Bill Bowman, director of commercial relations, at (816) 383-5100 or e-mail him at bbowman@angus.org.

More information about the Commercial Relations Department and the services it provides are available on the Association's Web site, www.angus.org.

To make this listing concise, we have used the following abbreviations: Buy, buying cattle; Bkgrd., background; P, partnership; F, financing; H, hedging.

COLORADO

1256 CATTLE CO.

Pat Gallegos, 26795 Hwy. 34, Wray, CO 80758;
phone: (970) 332-5300
Capacity: 5,000
Services: Buy, Bkgrd., P, F, H
Min. group #: 25

4M FEEDERS INC.

Tom May, 2955 Rd. 30, Stratton, CO 80836;
phone: (719) 348-5577; fax: (719) 348-5623
Capacity: 8,000
Services: Buy, Bkgrd., P
Marketing Options: U.S. Premium Beef, cash

ADAMSON BROS.

Lynn & Glenn Adamson, PO Box 321, Wray, CO
80758; phone/fax: (970) 332-3123
Capacity: 8,000
Services: Buy, Bkgrd., P, F, H
Marketing Options: cash, formula, alliance
Min. group #: load lots

BACA COUNTY FEEDYARD INC.

Mike Wilson, 45445 Hwy. 160, Walsh, CO 81090;
phone: (719) 324-5522
Capacity: 18,000
Services: Buy, Bkgrd., P, F, H

BAMFORD FEED YARD

Kent Bamford, 18829 CR 95, Haxtun, CO 80731;
phone: (970) 774-6163; fax: (970) 774-6164
Capacity: 15,000
Services: Buy, Bkgrd., P, F, H
Marketing Options: cash, formula, grids

BURLINGTON FEEDERS

Fran Haefner & Bruce Corman, PO Box 520,
Burlington, CO 80807; phone: (719) 346-8532;
fax: (719) 346-7114
Capacity: 15,000
Services: Bkgrd., P, F, H
Marketing Options: cash, formula

C4 LIVESTOCK

Harold Adolph, 23700 U.S. Hwy. 24, Stratton, CO
80836; phone: (719) 348-5519
Capacity: 1,500
Services: Buy, Bkgrd.
Marketing Options: primarily heifer
development, sync. & AI
Min. group #: 100

CATTLCO

Clay Mosley, PO Box 488, Fort Morgan, CO
80701; phone: (901) 766-8164; fax: (901) 766-
8157; e-mail: cmosley@sparksco.com
Capacity: 235,000
Services: Buy
Min. group #: one load

COAKLEY CATTLE CO.

Dan Coakley, 21612 CR 32.2, Sterling, CO 80751;
phone: (970) 522-7626; fax: (970) 522-1050
Capacity: 4,000
Services: Buy, Bkgrd., P, F, H
Marketing Options: cash, formula, hormone
free
Min. group #: load lots

CONAGRA CATTLE FEEDING

Bill Martin, PO Box G, Greeley, CO 80632; phone:
(970) 395-8131; fax: (970) 353-6986
Capacity: 100,000
Services: Buy, Bkgrd., P, F, H
Marketing Options: cash, formula, alliances,
grids, forward contracting
Min. group #: 100

DANIELSON FEEDLOT

Mike Danielson, 14775 WC Rd. 84, Ault, CO
80610; phone: (970) 834-2254; e-mail:
danielsons@compuserve.com
Capacity: 1,500
Services: Buy, Bkgrd., H
Marketing Options: cash, formula
Min. group #: 100

FORT BENT FEEDERS

Mike Dutton, 32940 Hwy. 194, La Junta, CO
81050; phone: (719) 384-4127
Capacity: 5,000
Services: Buy, Bkgrd., F, H
Marketing Options: cash, alliance grids, grade
& yield, sorting
Min. group #: 50

GREENWALT LAND & CATTLE

Dave Greenwalt, PO Box 2332, Fort Collins, CO
80522; phone: (970) 484-3794; fax: (970) 407-
1087; e-mail: greenwalt@aol.com
Capacity: 6,000
Services: Buy, Bkgrd., P, F, H
Marketing Options: all
Min. group #: 100

HERGERT LAND & CATTLE CO.

Donald Hergert, 33766 Weld CR 27, Greeley, CO
80631; phone/fax: (970) 686-2220;
e-mail: dhergert@gateway.net
Capacity: 2,500
Services: Buy, Bkgrd., P, F, H
Marketing Options: Angus GeneNet and others
Min. group #: 40



HI-VU CATTLE

Robert Ellis, 13852 CR 11, Sedgwick, CO 80749;
phone: (970) 463-5626; fax: (970) 463-
5626
Capacity: 8,000
Services: Buy, Bkgrd., P, F, H
Marketing Options: all marketing options,
looking for non-implant cattle
Min. group #: 25



HORTON FEEDLOTS

Dallas Horton, Box 517, Eaton, CO 80615; phone:
(970) 454-3000; fax: (970) 454-2432
Capacity: 50,000
Services: Buy, Bkgrd., P, F, H
Marketing Options: cash

JACK SCHNEIDER FARMS

Jack Schneider, 11981 WCR 74, Eaton, CO
80615; phone: (970) 686-5235; fax: (970) 686-
5992
Capacity: 2,000
Services: Buy, Bkgrd., P

JOA FEEDLOTS INC.

Phil Anderson, 5025 E. CR 82, Carr, CO 80612;
phone: (970) 568-3561
Capacity: 4,000
Services: Buy, Bkgrd., F
Marketing Options: all options available
Min. group #: 25

KRAFT FARMS INC.

Bob Kraft, 2624 E. CR 54, Fort Collins, CO
80524; phone: (970) 484-9223; fax: (970) 416-
9436; e-mail: bobkraft1.com
Capacity: 4,000
Services: Buy, Bkgrd., F, H
Marketing Options: cash, formula, alliance grids

MAGNUM FEEDYARD LLC

Steve Gabel, PO Box 126, Wiggins, CO 80654;
phone: (970) 483-7339; fax: (970) 483-7330;
e-mail: spgabel@aol.com
Capacity: 10,000
Services: Buy, Bkgrd., P, F, H
Marketing Options: cash, formula, alliance
grids

MEINING CATTLE CO.

Scott Meining, 19529 State Hwy. 60, Platteville,
CO 80651; phone: (970) 737-2626
Capacity: 1,000
Services: Buy, Bkgrd., P, H, F
Marketing Options: cash,
packer grid
Min. group #: 50



MILLER FEED LOT

Mark Anderson, PO Box 237, LaSalle, CO 80645;
phone/fax: (970) 284-6937; e-mail:
amdu657843@aol.com
Capacity: 20,000
Services: Buy, Bkgrd., P, F, H
Marketing Options: all options available
Min. group #: 100

TEAGUE DIVERSIFIED

Gary Teague, 15366 Rd. O, Fort Morgan, CO
80701; phone: (970) 867-3344; fax: (970) 867-
5100; e-mail: tdiverse@aol.com
Capacity: 35,000
Services: Buy, Bkgrd., P, F, H
Marketing Options: all options available
Min. group #: 50

WELP FARM & FEEDLOT

Alan Welp, 27037 Rd. 28, Wray, CO 80758;
phone: (970) 332-5248; fax: (970) 332-4153

Capacity: 2,000

Services: Buy, Bkgrd., P, F, H

Marketing Options: cash

Min. group #: 80

YUMA FEEDYARDS

Wade Smith, PO Box 325, Yuma, CO 80727;
phone: (970) 848-2646; fax: (970) 359-2533

Capacity: 3,500

Services: Buy, Bkgrd., P, F

Marketing Options: cash, formula, alliance grids

IDAHO

AGRI BEEF/BOISE VALLEY FEEDERS

Jeff Johnson, 2201 Ridgeway Rd., Parma, ID
83660; phone: (208) 722-8090;
fax: (208) 722-7371

Capacity: 22,000

Services: Buy, Bkgrd., P, F, H

Min. group #: one load



AGRI BEEF/SNAKE RIVER FEEDERS

Dan Hammond, PO Box 549, American Falls, ID
83211-0549; phone: (208) 226-5126;
fax: (208) 226-5128

Capacity: 20,000

Services: Buy, Bkgrd., P, F, H

Min. group #: one load



FRANCE INC.

Vern France, 2050 E. 1500 S., Gooding, ID
83330; phone: (208) 934-5382; fax: (208) 934-5912

Capacity: 7,500

Services: Bkgrd., P, F, H

Marketing Options: cash, formula — premium for YG 1 & 2, Prime, Choice.

INTER-MOUNTAIN BEEF

Cevin Jones, 1440 E. 750 S., Eden, ID 83325;
phone: (208) 825-5335; fax: (208) 825-9600;
e-mail: cevin@intermountainbeef.com; Web:
www.intermountainbeef.com

Capacity: 10,000

Services: Buy, Bkgrd., P, F, H

Marketing Options: cash, negotiated grid, formula grid

Min. group #: 30

KC FEEDLOT

Bruce Kerner, 1730 Weiser River Rd., Weiser, ID
83672; phone: (208) 549-3748; fax: (208) 549-8207; e-mail: ranchwvs@ruralnetwork.net

Capacity: 3,000

Services: Buy, Bkgrd, P, F, H

Marketing Options: cash

Min. group #: 50

KERNER CATTLE CO.

Bruce Kerner, 1730 Weiser River, Weiser, ID
83672; phone: (208) 549-3748; fax: (208) 549-8207

Capacity: 3,000

Services: Buy, Bkgrd, P, H

Marketing Options: backgrounding, cash, but formula-primarily

ILLINOIS

HADLEY FARMS INC.

Alan Lyman, 14725 Liken Rd., Cambridge, IL
61238; phone: (309) 944-0705;
e-mail: lyman@geneseo.net

Capacity: 900

Services: Buy, P, F

Min. group #: 60

Marketing Options: grid



IOWA

AMANA FARMS INC.

John McGrath, PO Box 189, Amana, IA 52203;
phone: (319) 622-7557; fax: (319) 622-6273

Capacity: 3,000

Services: Buy, Bkgrd., P

Marketing Options: PM Beef Certified Feedyard

Min. group #: two loads

BEIFF

Wayne Newton, 2174 78th St., Box 301,
Blairtown, IA 52209; phone: 1-800-472-0675;
fax: (319) 454-0034; e-mail: beiff@aol.com

Capacity: 25,000

Services: Buy, Bkgrd., P, F, H

Marketing Options: all recognized programs

Min. group #: load lots

BENZ FEEDLOT

Richard Benz, 940 Fifth St. NE, Sibley, IA 51249;
phone: (712) 754-3411

Capacity: 1,800

Services: Buy

Min. group #: 200

C BAR D CATTLE CO.

Mark Dalton, 2105 200th St., Gravity, IA 50848;
phone: (712) 537-2029; fax: (712) 537-2229

Capacity: 1,000

Services: Buy, Bkgrd., P, F, H

Marketing Options: member of Precision Beef

Min. group #: 40

CHRISTENSEN FEEDLOT

Jim Christensen, 4375 160th Ave., Royal, IA
51357; phone: (712) 933-5555; fax: (712) 933-2555; e-mail: christen@ncn.net

Capacity: 2,000

Services: Buy

COOP CONFINEMENT FEEDLOT

Jeremy Jansen, 317 Third St. N.W., Sioux Center,
IA 51250; phone: (712) 722-2429; fax: (712)
722-2404

Capacity: 12,000

Services: Buy, Bkgrd., P, F, H

Marketing Options: cash, grids

Min. group #: 60

CWT FEED YARDS

Craig Tuetken, PO Box 533, Monticello, IA 52310;
phone: (319) 465-5122; fax: (319) 465-6052;
e-mail: cwtfdys@cn.connect.net

Capacity: 2,500

Services: Buy, Bkgrd., P, F, H

Marketing Options: cash, formula, major and regional plants

Min. group #: load lots

DAALE FARMS INC.

Jerry Daale, 1716 430th St., Hawarden, IA 51023;
phone: (712) 552-1851

Capacity: 1,000

Services: Buy, Bkgrd., P

Min. group #: 100

DANZER FEEDLOT

Ken Danzer, 24478 Gebble Ave., Carroll, IA
51401; phone: (712) 792-9051

Capacity: 2,000

Services: Buy, Bkgrd., P

Marketing Options: alliance grids, cash

DEER RUN RANCH

Jeffrey Paulsen, 5125 Vine Ave., Sutherland, IA
51058; phone: (712) 446-3438;
fax: (712) 446-3438

Capacity: 2,200

Services: Buy, P

Min. group #: 130



DJ T&T FARMS

Doug James, 1470 Quince Ave. Prescott, IA
50859-8014; phone: (515) 335-2505

Capacity: 200

Services: Bkgrd.

FLYING A CATTLE CO.

G.E. Anderson & Marlin Win, 1351 210th St., Red
Oak, IA 51566; phone: (712) 623-5131; fax:
(712) 623-5132

Capacity: 4,000

Services: Buy, Bkgrd., P, F

Marketing Options: all options available

Min. group #: small load

FRANK RANCH FEEDLOT

Robin Frank, 4314 U Ave., Sutherland, IA 51058;
phone: (712) 446-2108; fax: (712) 446-2109

Capacity: 3,500

Services: Buy, Bkgrd., P, F, H

Marketing Options: cash, formula, alliance grids

GREGORY FEEDLOTS INC.

David Trowbridge, 1164 305 Ave., Tabor, IA
51653; phone: (712) 625-2311;
fax: (712) 625-2321; e-mail:
mmckay@sidney.heartland.net

Capacity: 7,000

Services: Buy, P, F

Marketing Options: live, beef, alliance grids

Min. group #: 80



GREIG & CO. INC.

Joe Greig, PO Box 157 (4021 Hwy. 9), Estherville,
IA 51334; phone: (712) 362-2431;
fax: (712) 362-7721;

e-mail: greigco@ncn.net

Capacity: 2,600

Services: Buy, Bkgrd., P, F, H

Marketing Options: all options available

Min. group #: 70



HARRIS & DIANNA HAYWOOD FARMS

Harris Haywood, 27295 Y Ave., Eldora, IA 50627;
phone: (515) 858-3077

Capacity: 1,000

Services: Buy, Bkgrd., P, H

Marketing Options: Angus GeneNet

HARRIS LAND & LIVESTOCK

Leonard Harris, 23501 Bayleaf Ave., Moulten, IA
52572; phone: (515) 642-3963

Capacity: 600

Services: Buy, Bkgrd., P, H

Marketing Options: Iowa Quality Beef Network,
Chariton Valley Beef, Angus Gene Net

HARTBECKE FARMS INC.

Brian Hartbecke, 7581 Hartbecke Road, Epworth,
IA 52045; phone: (319) 876-3084; e-mail:
hartbecke@aol.com

Capacity: 600

Min. group #: 60

HERMAN BRENNEMAN INC.

Herman Brenneman, 3730 Eagle Ave., Sioux
Center, IA 51250

Capacity: 2,000

Services: Buy, P

Marketing Options: cash, alliance grids

HORIZON BEEF INC.

Dean Freed, 216 Main, Sanborn, IA 51248;
phone: (712) 729-3505; fax: (712) 729-3240;
e-mail: horizon@mtcnet.net

Capacity: 25,000

Services: Buy, Bkgrd., P, F, H

Marketing Options: cash, formula, alliance grids

Min. group #: 50

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INS FARMS FEEDLOT

Norman Stine, 2125 240th Street, Adel, IA 50003;
phone: (515) 993-4341; fax: (515) 993-5379

Capacity: 1,500
Services: Buy, Bkgrd., P, H
Min. group #: 50

J&J CATTLE CO.

Terry B. Jones, 2287 NN Ave., Williamsburg, IA
52361; phone: (319) 668-1414; fax: (319) 668-1267

Capacity: 2,000
Services: Buy, Bkgrd., P, F, H
Marketing Options: all available options
Min. group #: 100

JANSMA CATTLE CO. INC.

Tony Jansma, PO Box 428, Rock Rapids, IA
51246; phone: (800) 533-7929; fax: (712) 472-3055

Capacity: 6,000
Services: Buy, F
Min. group #: 150
Marketing Options: cash, grids

LAURITSEN CATTLE CO.

Scott Lauritsen, 3015 Hwy. 71, Exira, IA 50026;
phone: (712) 268-5472; fax: (712) 268-2460

Capacity: 4,000
Services: Buy, Bkgrd., P, F, H
Marketing Options: cash, alliance grids
Min. group #: 70

LOES BACKGROUNDING YARD

Rick & Pat Loes, 4185 CR D-61, Cascade, IA
52033; phone: (319) 852-3332; fax: (319) 852-5070

Capacity: 1,200
Services: Buy, Bkgrd., P
Marketing Options: demand for calves to go to
grass May 1 weighing 650 lbs.

MOMMSEN FARMS INC.

Bill Mommsen, 3623 200th St., Goose Lake, IA
52750; phone: (319) 522-2445

Capacity: 750
Services: Buy
Min. group #: 150

MORAN BEEF INC.

Joe Moran, 25843 Hwy. 183, Honey Creek, IA
51542-4241; phone: (712) 545-3512; fax: (712) 545-4136

Capacity: 2,500
Services: Buy, Bkgrd., P, F, H
Min. group #: 100

MORRIS FEEDYARDS

Jeff & Pam Morris, 2708 210 Ave., Wesley, IA
50483; phone: (515) 928-2045; fax: (515) 928-2478; e-mail: morrbeef@netins.net

Capacity: 2,000
Services: Buy, Bkgrd., P, F, H
Marketing Options: cash
Min. group #: 65

OLSON FARM INC.

Stacy Olson, 2832 270th St., Dickens, IA 51333;
phone: (712) 853-6460; fax: (712) 853-6390;
e-mail: solson@netins.net

Capacity: 3,000
Services: Buy

ONKEN FEEDLOTS

Vernal Onken, 24568 140th, Carroll, IA 51401;
phone: (712) 822-5224; fax: (712) 822-5260

Capacity: 3,000
Services: Bkgrd.

OTTER VALLEY FEEDERS

Paul Altena, 3726 250th St., George, IA 51237;
phone: (712) 475-3039

Capacity: 600
Services: Buy, Bkgrd., P, F, H

PREMIUM BEEF FEEDLOT

Wes Stolee, 30867 F Ave., Radcliffe, IA 50230;
phone: (515) 893-2201

Capacity: 1,250
Services: Buy, Bkgrd.
Marketing Options: cash, formula, alliance grids
Min. group #: 60

RYAN FARMS INC.

Jeff Ryan, 3404 285th St., Cresco, IA 52136;
phone: (319) 547-9921; e-mail:
Jryan@pitnet.net



Capacity: 500

SCHNEPF FARMS

Loren Schnepf, 39367 150th St., LeMars, IA
51031-8591; phone: (712) 786-2904; e-mail:
lschnepf@nwidt.com

Capacity: 1,100
Services: Buy, Bkgrd., P
Marketing Options: cash, contract, grid
Min. group #: 70

SEBBY FARM CO.

Joel Sebbby, 1788-200th St., Clarion, IA 50525;
phone: (515) 532-3096; fax: (515) 532-3467;
e-mail: sebbby@trunet.net

Capacity: 2,500
Services: Buy, P, F, H
Marketing Options: all options available
Min. group #: 80-225

SILVER CREEK FEEDERS INC.

Roger Chambers, 32665 Beechnut Rd., Council
Bluffs, IA 51503-7353; phone: (712) 487-3749;
fax: (712) 487-3884; e-mail:
scf@silvercreekfeeders.com; Web:

www.silvercreekfeeders.com



Capacity: 3,000
Services: Buy, P, F, H
Marketing Options: cash, grid, formula,
contract, alliance, IBP procurement
Min. group #: 70

SIOUX FEED CONFINEMENT

Bill Waring, PO Box 138, Sioux Center, IA 51520;
phone: (712) 722-0711; fax: (712) 722-0736

Capacity: 4000
Services: Buy, P,F,H
Marketing Options: cash, grid
Min. group #: 50

VAN METER FEEDYARD

Charlie Van Meter, 2197 Chestnut Rd., Guthrie
Center, IA 50115; phone: (515) 747-3228; fax:
(515) 747-2532

Capacity: 5,000
Services: Buy, P, F, H
Marketing Options: PBA member — individual
weights, carcass data, grids
Min. group #: 60

VER STEEGH BROS.

Robert Ver Steegh, 3024 Galeston Ave., Eddyville,
IA 52553-9747; phone: (515) 673-6902; fax:
(515) 673-4546

Capacity: 2,000
Services: Buy, Bkgrd., H
Marketing Options: cash
Min. group #: 150

WEST VIEW OF MONROE INC.

Larry Van Wyk, 7636 Hwy. F 70 W., Monroe, IA
50170; phone: (515) 259-3321; fax: (515) 259-2669

Capacity: 3,200
Services: Buy, Bkgrd., P, F, H
Marketing Options: all options available
Min. group #: 80

ZYLSTRA FEEDLOT

Percy & Keith Zylstra, 5123 210th St., Ashton, IA
51232; phone: (712) 724-6197; fax: (712) 724-6344

Capacity: 1,500
Services: Buy, Bkgrd, P, F, H
Marketing Options: all options available
Min. group #: 50