

by Jerry Cassady director of member services



## Sales features with AAA Login

As we navigate through the current sale season, you may be interested in the benefits of accessing your personal sales information and the added convenience of creating single or multiple animal invoices for your buyers reflecting animals you have sold. These features have been added to AAA Login as a service to our membership.

# Seller information and history option

A new "Seller Info & History" option has been added to AAA Login under "Purchase/Transfer History" (see Figure 1). This new option is setup similar to the buyer information option we have been accustomed to, but this feature is for seller information. Seller information search fields include member code, name and state for your convenience (see Figure 1).

In addition, you can create an expected progeny difference (EPD) report of your buyers and sellers by selecting an individual's name and checking the animals within the list you wish to include on the report (see Figure 2). The same EPD report can be created for seller information as well.

### Creating an invoice

The invoice feature can also be found under "Purchase/ Transfer History," within the "Sale Data & History" section located under the "Sale Data" tab. By selecting animals that have the selling price included, this feature allows you to check a single animal under the "Invoice" column for a single animal invoice, or multiple animals to then create one invoice with multiple animals listed (see Figure 3). When all animals are included, simply click on "Create Invoice" and you are ready to fill in the relevant buyer and payment information.

These sales features have been implemented to assist members with marketing and accounting for sales of Angus seedstock.

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Editor's note: For questions regarding Login features, contact the Member Services department at 816-383-5100 or by emailing jcassady@angus.org.

#### Figure 1: Seller Info & History



#### Figure 2: EPD Report

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#### Figure 3: Create Invoice

