

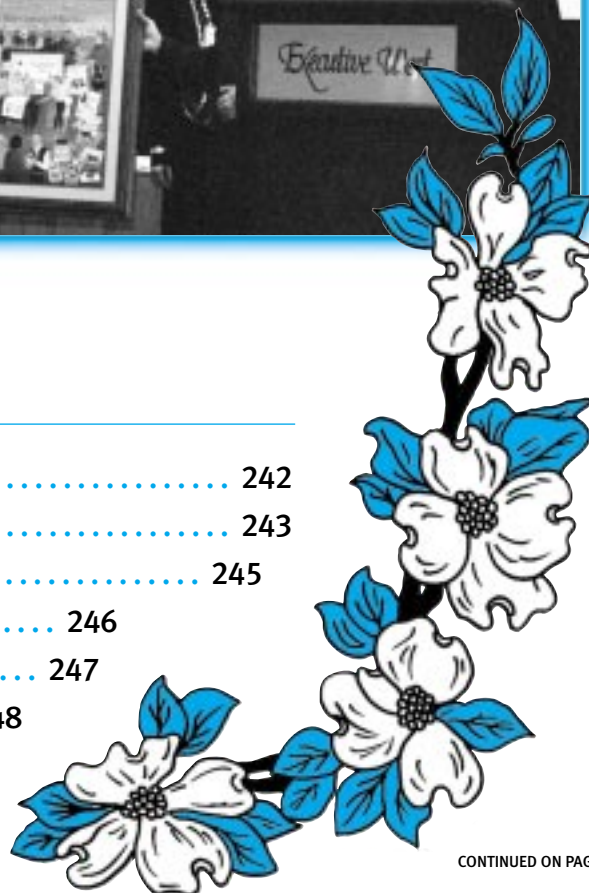
2002 AUXILIARY YEARBOOK

American Angus Auxiliary Annual Report



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Auxiliary Notes

► by **Pat Grote**, president, American Angus Auxiliary

Let's cut to the chase

Lost and Found: We are missing four Miss American Angus Queens: 1989 — Michelle Lantz, Culver, Ore.; 1983 — Kathy Day, Utah; 1982 — Diane Krause, Pa.; 1972-1973 — Sharon Weingarden, Fla. If you know the whereabouts of any of these ladies, please contact Jane Ebert at (336) 372-7451.

Events and activities

Scholarships. State scholarship contacts should have already received 2002 scholarship applications in the mail. If you have not received them by now, please contact National Scholarship Chairwoman Nancy Jo Sullivan at (740) 373-3270, or you can find us online at www.angus.org. Each state may submit a graduating high school senior boy and girl for national competition this spring.

Ways & Means. We will have a new line of gifts available very soon. Please visit us online at www.angus.org or contact Gigi Hunter at (417) 267-3474 or at hunterangus@email.msn.com. Please don't forget our warm rib-knit, 60x60-inch (in.) Certified Angus Beef LLC (CAB) blankets and the beautiful German porcelain steak platters. The platters are a one-time offer in a collector's series of Angus logo china. Our CAB gift packages and our "New Generation" sculpture by Harvey Rattey will make wonderful valentine gifts for your special people.

Denver gatherin'. As my writing deadline approaches, I'm sure the Angus Gatherin' Breakfast Buffet on Jan. 18 in Denver will be another great success for Anita Becky, our hostess for the event. Anticipating a great event, I'll say thanks to all who attended and helped make it a success once again.

50th anniversary. Co-chairwomen Linda Brost and Sandra McCurry are working overtime on our final celebration in Louisville, Ky., in 2002 to commemorate the Auxiliary's 50th anniversary.

Achievement awards. Auxiliary achievement award applications are due in November of each year. Be sure to have your junior members start recording their achievements now so that they can apply for this award next year. These awards are helpful in attaining the Bronze, Silver and Gold Awards given by the National Junior Angus Association (NJAA). They also make nice additions to 4-H and FFA record books and can be listed on scholarship applications. For more information contact Renée Driscoll at (319) 668-2082.

Monthly spotlights

Renée Driscoll heads up our Awards Committee and is chairwoman for the achievement awards. She says she wants to encourage participation in this award and stresses that everyone is eligible for consideration.

To apply for the Certificate of Achievement, submit the name, age, address, date, name and level of show, placing in the show or other outstanding work. The junior member code **must** be included.

Renée is a past Iowa and American Angus Auxiliary president. Her dedication to the Angus breed is shown by her willingness to stay active in Auxiliary projects.

Renée and Erle own and manage Walridge Farms in Iowa. It's a family operation, and they all play a very active part in the business. Erle likes to say that he raises "C&C — corn and cattle." He serves on the Iowa Angus and Hawkeye Angus association boards.

Son Patrick, 19, serves as herdsman and also is in his first year of college. Bridget, 14, takes care of the show cattle and participates in dance. Both are heavily involved in the NJAA, participating in the national Angus shows, quiz bowls, team sales and the Auxiliary-sponsored All-American *Certified Angus Beef*[®] (CAB[®]) Cook-Off contest. (Do you recall Bridget and Erle in the Cook-Off skit "Erle has to Die," which played on the song by the Dixie Chicks? Erle definitely missed his calling!)

Sherrie Grappe heads up our Silver Pitcher Award that is presented each year to the boy and girl with the most outstanding achievements at the National Junior Angus Show (NJAS).

Sherrie is a single mom who spends most of her time with 50 Angus cows on a 120-acre farm near Taylor, Ark., and running a taxi service for her very involved children: Jennifer, 20; Jessica, 15; and Trey, 12.

She has been a librarian for 20 years, served as an Arkansas Angus Queen and is a past president of the Louisiana Angus Auxiliary. At present she is the director of two beauty pageants and coaches cross-country, track and softball. She is the education chairman of the Daughters of the American Revolution Old Military Road Chapter and president of the Taylor, Ark., Historical Society. She must have time to cook, because she was recently featured as Columbia County Ark. Cook of the Month. Sherrie remains a very active member in both the Louisiana and American Angus auxiliaries and says she loves every minute she spends promoting the Angus industry.

In closing

Don't forget to order your CAB gift package to share with your loved ones on Valentine's Day.

Remember! He gave us faith, hope and love — love being the best one!

E-MAIL: grot ranch@redriverok.com

2002 American Angus Auxiliary Officers

- **President** — Pat Grote, PO Box 130, Bennington, OK 74723; phone: (580) 847-2391, fax: (580) 847-2669; e-mail: grot ranch@redriverok.com
- **Vice President** — Nancy Jo Sullivan, RR7, Box 38F, Marietta, OH 45750; phone: (740) 373-3270, fax: (740) 373-3352; e-mail: sjscartersville@aol.com
- **Secretary-treasurer** — Amy Iman Bellis, 8232 Woods Rd., Orrick, MO 64077; phone: (816) 770-3386, fax: (816) 770-5540; e-mail: bellisfamilyfarm@aol.com
- **Advisor** — Jane Ebert, 437 Clark Hop Rd., Sparta, NC 28675; phone: (336) 372-7451, fax: (336) 372-9150; e-mail: eberlee1@skybest.com

2002 MEMBERSHIP MEETING MINUTES

Minutes of the American Angus Auxiliary general membership meeting Sunday, Nov. 11, 2001

The meeting was called to order by Jane Ebert, president. Guidelines for the meeting were set. Jane Ebert named Susan Quam as parliamentarian and Yvonne Hinman as the timekeeper. The agenda is printed on page six of the American Angus Auxiliary 50th Annual Meeting program. Forty-six members were present.

Jane Ebert introduced the Executive Committee and Committee Chairwomen — the “2001 Possibilities Team” — and thanked them for their commitment throughout the past year. Past presidents introduced themselves: Nellie Meinders ('85), Mary McCurry ('99), Jeanette Stevenson ('78), Karen Eikmeier ('95), Linda Brost ('94), Susan Quam ('97) and Lois Foster ('90). Yvonne Hinman was president in 2000.

Distinguished Women in attendance were Anne Patton Schubert, Nellie Meinders, Jeanette Stevenson and Linda Brost. Mary McCurry passed around a journal and encouraged members to write a note to our newest Distinguished Woman, Linda Brost.

Jane Ebert introduced Richard Wilson, who is the American Angus Association director of finance and accounting, and then asked each member to introduce herself and tell what state she represented.

Nellie Meinders made a motion to accept the printed minutes from the 2000 fall meeting and the 2001 National Junior Angus Show (NJAS) meeting in Denver, Colo. Amy Iman Bellis seconded the motion. The motion carried.

Treasurer's report

Nancy Jo Sullivan passed out the Nov. 1, 2000-Oct. 31, 2001, financial statement and read over the report. She reported a checking balance of \$6,091.33 with \$12,300 in the money market account.

Nancy Jo Sullivan noted that Marjorie Perkins resigned in July, so the Ways & Means report has been included in the general account financial report. The report will be published in the February *Angus Journal*. Jackie Witte made a motion to accept the financial report. Linda Brost seconded the motion. The motion carried.

Committee reports

Advisory on Trust — Susan Quam

reported that there were two issues charged to their committee:

1. *By-law change to make the trust committee a standing committee.* The by-law change requested, Article VII, Section 15, was printed in the mid-year meeting minutes in the October 2001 *Angus Journal*.

2. *Develop investment guidelines (Section 15b).* The committee members set out to research other investment guidelines such as the Angus Foundation. At about the same time the American Angus Association offered to house the Auxiliary's trust fund under the National Junior Angus Association (NJAA) through the Angus Foundation, and to handle the trust earnings at the American Angus Auxiliary's discretion. The committee had some questions and voiced them in a September letter. They received answers in an October correspondence from Richard Wilson. The committee is investigating this offer.

A discussion followed, and Wilson came forward to address questions about who makes up the Angus Foundation committee and what their investment policy is. He informed us that since 1991 their earnings have averaged 13.7%. Wilson reminded us that Dick Spader made this offer as a management tool.

Susan Quam reminded us that the Angus Foundation 501(c)(3) status makes contributions charitable. Mary McCurry reported contributions to Auxiliary were also charitable and “grandfathered” in. Susan Quam asked Richard Wilson the name of the Angus Foundation chairman and he stated that Abbie Nelson is the current chairwoman.

Jane Ebert asked the committee to research the investment guidelines and asked Susan Quam and Nellie Meinders for a report back to the Executive Committee for consideration by Feb. 1, 2002.

Audit — Chairwoman Jackie Witte reported the books appear to be in good standing. The following recommendations are being made:

All checks need to be accounted for by using a check register with voided checks included. Cleared

checks were in order and balanced with the disbursements list.

Inventory assets should be a net balance (debits-credits) and reflected on a balance sheet.

There should always be receipts for all checks written on the disbursement account. Some transactions in 2001 reflected activity in 2000 year. David Rowe, certified public accountant (CPA), will be providing those copies.

David Rowe should conduct an audit for 2001 when he does tax preparation for the calendar year.

The Audit Committee recommended using the bookkeeper computer program Quicken® (or a similar software program) to add consistency to the books each year.

Awards — Renée Driscoll reported that several juniors might not have received their certificates due to mail delays. She needs to hear from any junior who did not receive his or her award and reminded us that it isn't too late to mail requests to her. The Janet Castle Crystal Award and Silver Pitcher Award have been published in the Annual Meeting report. It was asked to let stand as published.

Beef Education — Anne Patton Schubert gave a general overview of the Auxiliary-sponsored All-American Certified Angus Beef®



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Cook-Off. She said the *Angus Journal* coverage was exceptional this year, and she invited members to review the September issue. The Cook-Off started in 1983 and its 20th anniversary will be celebrated in Louisville, Ky., during the 2003 NJAS. This year there were 37 entries (180 individuals). If you know anyone who is interested, refer them to the September 2001 *Angus Journal* or have them contact Anne. We will continue the tradition, and the committee is open to any suggestions.

Computer Technicians — Jane Ebert stated that the report is in the Annual Meeting program and should stand.

Distinguished Women — Jane Ebert reported that Linda Brost received this honor in 2001.

Extension — The Extension Committee report is printed in the Annual Meeting program.

Finance — Linda Brost reminded members of the live auction this evening during the social hour, and the importance of raising money to support such things as beef education; she complimented Anne Patton Schubert on increasing involvement from 30 to 180 participants and affecting so many members through the Cook-Off. Linda Brost also reminded members of the silent auction and that bids will be closed after the social hour.

Historian — Lois Foster reported that it has been fun to record our activities and that we seem to need larger books every year.

She reminded members the books will be on display. If you don't get through them then, she will bring them back next year. We are missing books for some years, and she would appreciate any help locating them. She really appreciates the great coverage from Angus

publications and especially complimented the Western states.

Lois Foster reminded us that she is recording the 50th anniversary and has found special letters from junior members, former Miss American Angus honorees, Dick Spader and even a letter from President Dwight Eisenhower on his stationery from 1962. She framed the Eisenhower letter and will put it in the Association vault. She showed the first Auxiliary group picture from Chicago and reminded past presidents to be present at 3:30 p.m. for a picture during the 50th anniversary reception.

Legislative — Linda Brost reported that the Legislative and By-laws Committee has been very busy this year. The committee reviewed two major issues.

1. *Separate vendor for Ways & Means Committee.* Linda Brost reminded us of the tremendous charge in managing the inventory. After reviewing such proposals as Newton Manufacturing, the committee found no reason to amend the by-laws if we do select an independent vendor (if other vendors differ in the basic setup we may have to review the by-laws again).

2. *By-law on Advisory on Trust.* The committee received the Advisory on Trust by-law proposed change this summer. The by-law was reviewed and approved and then sent on to the Executive Committee. The by-law was presented to the open meeting in July 2001 at the NJAS. Linda Brost passed out copies of the by-law proposal Saturday in the Executive Board meeting.

Linda Brost reminded us they are general guidelines and complimented the committee for their hard work these past two years. Linda Brost read Article VII, Section 15 as printed in the July 12, 2001, minutes and asked if there were any questions. Dessie Moxley asked about Section 15(d) and how that fits into the proposed merger of the Angus Foundation. Roma Wallace asked about the report from Angus Foundation and if the Auxiliary will have an individual report.

Discussion followed about changing Trust Fund managers, reports and rolling over investments as they mature. Susan Quam moved that we approve the by-laws as printed in the *Angus Journal* in October 2001. Nellie Meinders seconded the motion. The motion carried.

Liaison — It was reported that we will work with the *Angus Journal* on printing and that Yvonne Hinman has been appointed as the liaison with the *Angus Journal*. We have been asked to channel our communications through one individual and to abide by our budget. Yvonne

Hinman reviewed our budget and expenditures on the sheet she passed out. We are exploring ways to save money on printing. Please remember to say thank you for all the *Angus Journal* contributors. Abra Ungeheuer of the *Angus Journal* was introduced and thanked for her work this year with the Auxiliary.

Membership — The membership report was also accepted as written in the Annual Meeting program.

Miss American Angus — The committee was busy conducting the 2002 Miss American Angus competition during the meeting. The report was accepted as printed in the handbook.

Program and Hospitality — Sandra McCurry was still out hostessing. The brunch and program this morning went extremely well.

Public Relations — The Public Relations report is printed in the Annual Meeting program. Kelli Toledo will become our Web master and was thanked for all her work this year with the *Angus Journal*, and especially for her work on the "Excellence, No Exception" conference.

Scholarship — Pat Grote reported that 23 applicants from 17 states applied for scholarships this past year. The goal is to have applications out by Jan. 1, 2002. Pat Grote mentioned that some states, such as South Dakota, need representation.

Ways & Means — Treasurer Nancy Jo Sullivan passed out a financial report on Ways & Means and went over the figures. Questions about the 50th anniversary print expenses were asked and answered.

Pat Grote announced that Gigi Hunter is the next Ways & Means chairwoman. Pat Grote showed the Certified Angus Beef LLC (CAB) blanket, and Jane Ebert exhibited the porcelain platter (limited edition of 100), announced expansion of the Auxiliary-CAB partnership, explained the corporation gift box and reminded members they can order from the Web site or call Gigi Hunter.

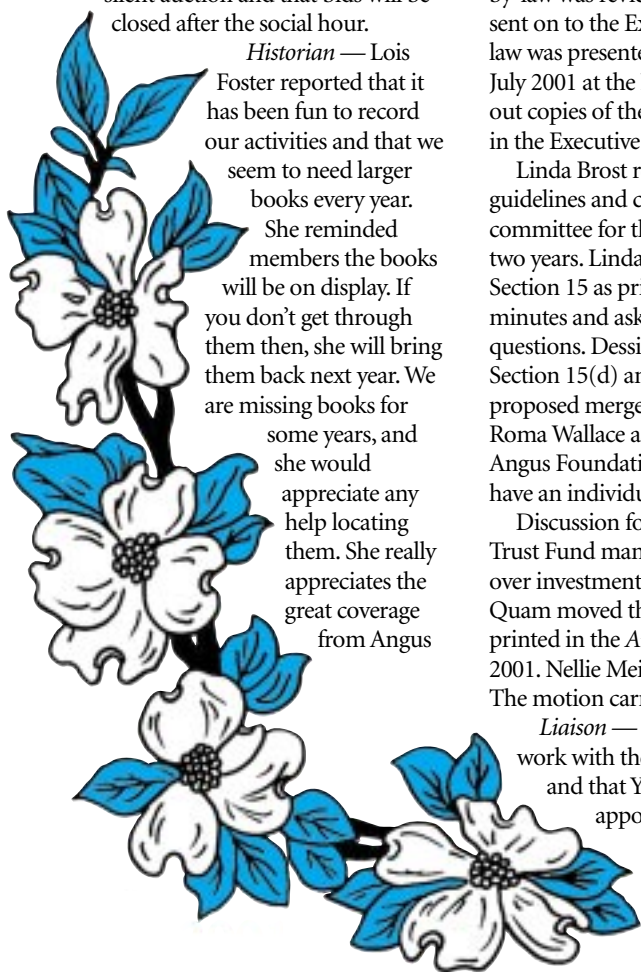
50th Anniversary — The members were reminded that the reception to kick off the 50th anniversary celebration is this afternoon from 2 to 4 p.m. Nellie Meinders will present a memorial for past presidents. Renée Driscoll is looking into the "Baby Black" copyright. We were also reminded that the show in Reno will be celebrating its 50th anniversary next year.

State Auxiliary Reports — Included in the 50th Annual Meeting program.

New business

2002 proposed budget. Linda Brost, finance chairwoman, presented the 2002 budget.

History book sign-up. Members were asked to sign up to show interest.



Ways & Means (under Legislative & By-laws). A recommendation was made to record Ways & Means financials with the general fund. Betty Votaw made a motion and Mary McCurry seconded. The recommendation passed.

Miscellaneous. We still have 50th anniversary prints that are numbered and available for sale. Please contact Mary McCurry. It has been recommended to give the unnumbered prints for awards this year at the NJAS.

Excellence, No Exception conference. A task force has been appointed and charged with charting the next "50 Years."

Nomination committee. Yvonne Hinman, nominating chair, nominated Amy Iman Bellis for secretary/treasurer and read her qualifications. Jane Ebert made a motion to accept and Lois Foster seconded the nomination. It passed. There was another nomination late from the floor, but not

seconded. Majority ruled and the nomination closed. Yvonne Hinman moved we accept and Nellie Meinders seconded. Nomination passed.

Old business

Lifetime membership status, Miss American Angus and first place female scholarship. Lifetime membership for Miss American Angus and the first-place female scholarship winner was changed in 1989 to honorary. There has been a recommendation to reinstate lifetime membership. Ann Lampe suggested we look at reinstating lifetime membership to Miss American Angus.

A task force will examine the lifetime membership recommendation. Linda Brost will head up the task force. Please send written comments to Linda Brost.

Miss American Angus show status. It has been recommended to add the American

Royal in Kansas City, Mo., to the Miss American Angus travel schedule. This would make seven recommended shows she should attend. The budget is a concern. The Executive Board will confer.

Passing of the pin and gavel. Jane Ebert passed on the gavel and pin to the 2001-2002 president Pat Grote. Grote addressed the members and asked for their ideas. She reminded us that she is here to serve the members.

Grote's first order of business as the new president was to award door prizes donated by state auxiliaries. Jane Ebert was given a thank-you gift from the Auxiliary for her great leadership and a gift from the North Carolina auxiliary.

Pat Grote adjourned the meeting.

— submitted by Nancy Jo Sullivan



2002 ANGUS AUXILIARY FINANCIAL REPORTS

AMERICAN ANGUS AUXILIARY FINANCIAL STATEMENT:

RECEIPTS & DISBURSEMENTS

Nov. 1, 2000 - Oct. 31, 2001

RECEIPTS	Actual	Budgeted
Annual Meeting (1,800)	\$4,409.00	\$3,000.00
Beef education (1,200)	2,750.00	2,200.00
Membership/dues	1,850.00	1,500.00
Miscellaneous	90.39	400.00
Awards	647.23	750.00
Miss American Angus (travel)	5,000.00	5,000.00
Miss American Angus (expense)	985.00	1,300.00
Ways & Means	17,917.36	4,000.00
50th anniversary	130.00*	3,550.00
Excellence/Conference	840.00	0.00
Total income	\$34,618.98	\$21,700.00

EXPENSES	Actual	Budgeted
Annual Meeting	\$4,129.03	\$3,000.00
Awards	647.23	750.00
Beef education	1,675.97	2,200.00
General fund	1,293.63	1,200.00
Miss American Angus (travel)	5,413.06	5,000.00
Miss American Angus (expense)	2,177.21	1,500.00
Officers' expenses	3,000.00	3,000.00
Phone	863.68	600.00
Postage	1,206.36	800.00
Printing	440.60	350.00
Professional fees	500.00	800.00
Scholarship	607.36	500.00
50th anniversary	2,243.40	2,000.00
Excellence/Conference	430.20	0.00
Total expenses	\$24,627.73	\$21,700.00

*\$500 donated 1999-2000 for 50th anniversary expenses
50th anniversary print sales (\$10,000 original-\$2,200 #1) AAAX
Education Venture Fund Gold Trust

Checking account balance 11-01-00

\$ 8,400.08

Income for 2000-2001	+ 34,618.98
Expenses for 2000-2001	- 24,627.73
Total	18,391.33
Deposited in money market account (\$20,000 - 7,700)	12,300.00

Checking account balance 10-31-01

\$ 6,091.33

AMERICAN ANGUS AUXILIARY WAYS & MEANS ACCOUNT

July 3, 2001, - Oct. 31, 2001

Beginning Inventory/wholesale shipped to Denver for NJAS	\$30,957.85
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Income

RMH — CAB beef promotion	330.72
Rathey "A New Generation"	6,612.35
Weekenders clothing — Silveira	113.80
Ways & Means account/Perkins	546.39
Ways & Means — NJAS	23,688.93
50th anniversary print original	2,500.00
50th anniversary prints	680.00
Income total	\$34,472.19

Expenses

Education venture fund	2,500.00
Logo knits — blanket with CAB logo	3,370.00
Rathey "A New Generation"	3,791.65
Porcelain by Rosalinde	2,000.00
Labor/shipping — NJAS	2,000.00
Postage/shipping mail orders	397.40
Telephone line conference call	314.13
Cash/general fund	300.00
50th anniversary print	1,581.02
Bank charge/Visa, etc.	300.63

Total expenses

\$16,554.83

Net income

\$17,917.36

Ending inventory 10-31-01

\$7,346.40

— submitted by Nancy Jo Sullivan

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